### Product-Mix Auctions: Examples, and Introduction to the PMA web app Companion Slide Set

The code is being developed further; in particular, some graphs may be differently titled on the screenshots than in the current version of the web app.

Please send any questions to paul.klemperer@nuffield.ox.ac.uk

### **Product-Mix Auctions**

We provide open-source software for three different Product-Mix Auctions. (All Product-Mix Auctions are single-round sealed-bid auctions for multiple units of multiple distinct goods.)

### Standard Version.

- This is a generalisation of the design that is the basis of the "ILTR" auction that is now regularly used by the Bank of England — see paper.
- It permits flexible buyer and seller preferences over an arbitrary number of goods.

### Version for Budget-constrained bidders.

- . This version was originally designed for the Government of Iceland.
- As in the standard version, bidders simultaneously make sets of bids. In this
  case, however, each of a bidder's bids can specify a total budget to be spent

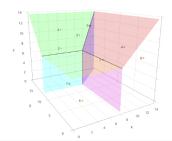
### "Positive and negative dot-bids" Version.

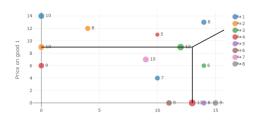
 This version extends the standard version to permit all participants (buyers and seller) to express any strong substitute preferences for indivisible goods.

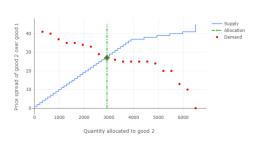
This software is available both as a command-line program pma, and a web application pmaserver (all open-source). The latter provides a single-user interface allowing an auction specification to be constructed in a web browser form. We host the web application here and also provide the code so users can host it locally.

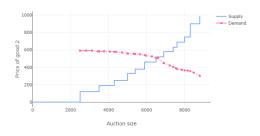
Please contact Elizabeth Baldwin or Paul Klemperer for the password to access this software, or for further information about it; its use is free of charge.

Download software and documentation (requires password









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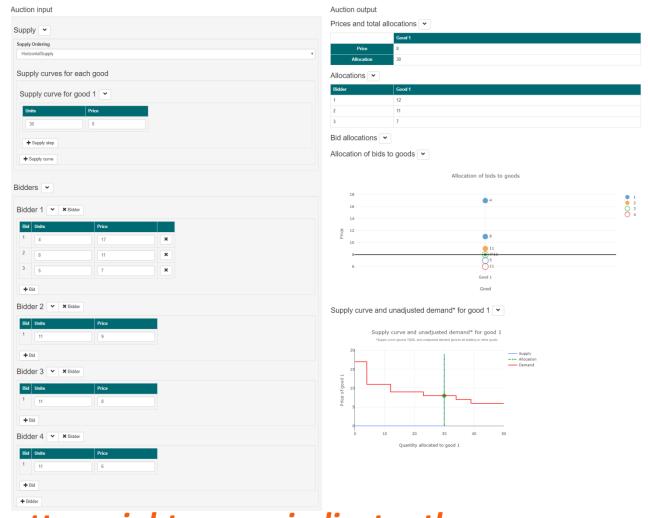
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  - 1.1 Auctioning a Single Variety
  - 1.2 Two Separate Auctions
- 2. Combining the Auctions
  - 2.1 Introducing the Total Quantity Supply Schedule (TQSS)
  - 2.2 Simple Examples
- 3. The "Vertical" Representation, and the Bank of England's Auction
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- 4. More Examples of "Horizontal" Applications, e.g., Related Bonds
- 5. More Examples of Paired Bids
- 6. More Than Two Varieties
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  - 7.2 General Trade-offs between Goods and Additional Constraints
  - 7.3 Profit Maximisation
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### 1. Independent Auctions

### 1.1 Auctioning a Single Variety



The bottom-right corner indicates the example corresponding to the current slide



### 1. Independent Auctions

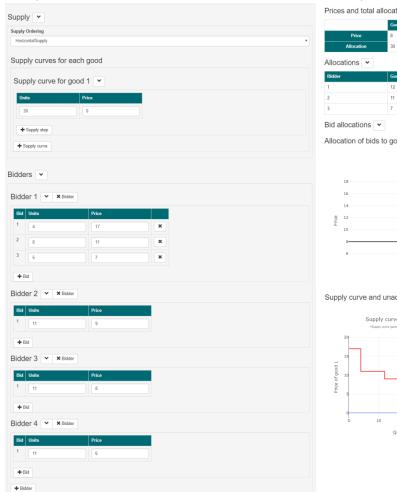
### 1.1 Auctioning a Single Variety

Supply curves

**Bidders/** 

**Bids** 

Auction input



Auction output Prices and total allocations Allocation of bids to goods Allocation of bids to goods Good 1 Supply curve and unadjusted demand\* for good 1 Supply curve and unadjusted demand\* for good 1

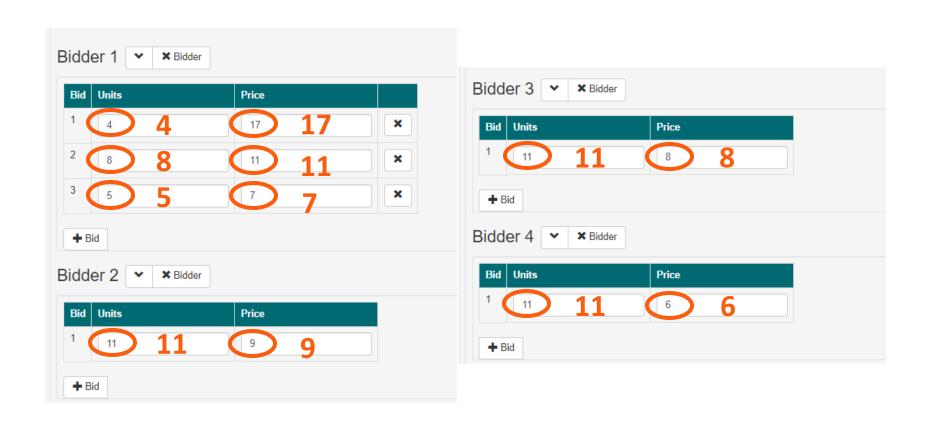
Quantity allocated to good 1

**Prices& Allocations** 

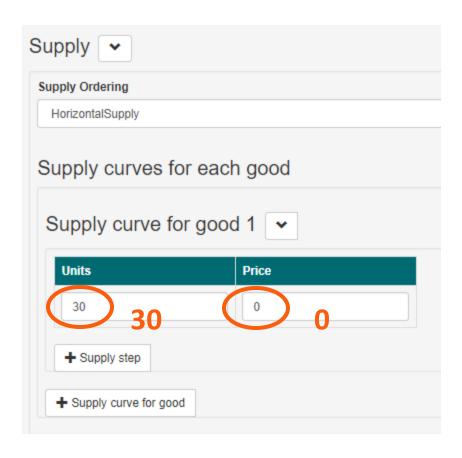
**Allocations** of bids to goods

Demand, supply & allocations

# 1.1 Auctioning a Single Variety Bidders/Bids



# 1.1 Auctioning a Single Variety Supply Curves



### 1.1 Auctioning a Single Variety Allocation of Bids to Goods

(auctioneer is selling 30 units; reserve price 0)

Allocation of bids to goods



# 1.1 Auctioning a Single Variety Demand, Supply, & Allocation

Supply curve and unadjusted demand\* for good 1 ➤

### 

40

50

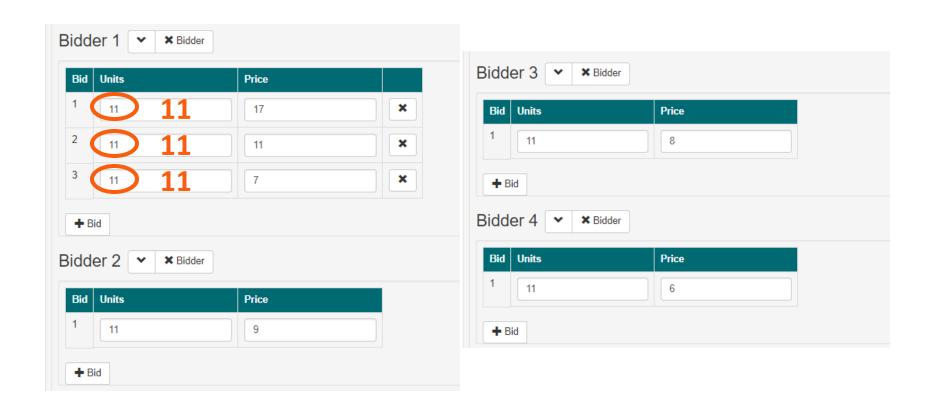
Quantity allocated to good 1

30

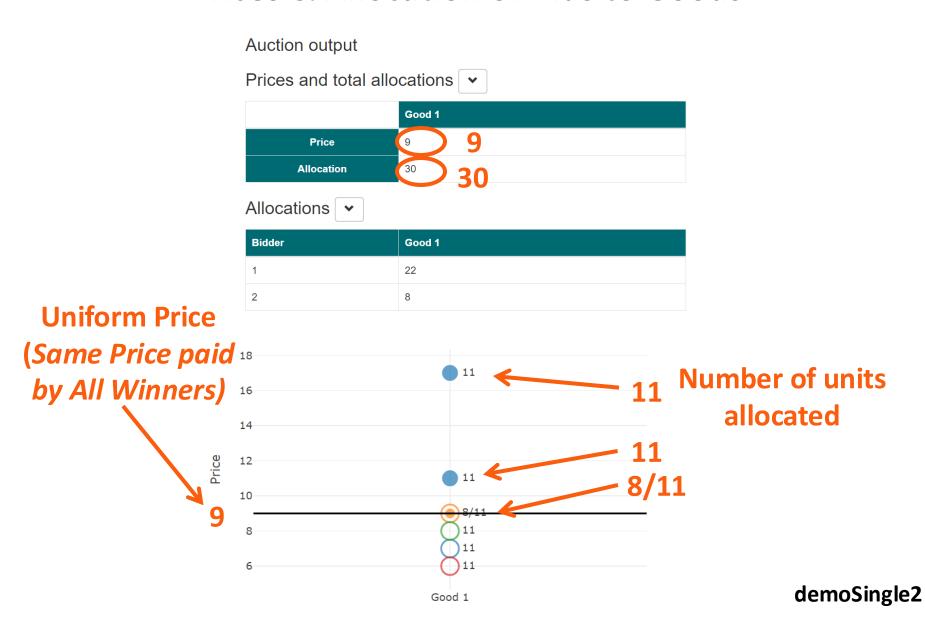
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# 1.1 Auctioning a Single Variety Bidders/Bids



### 1.1 Auctioning a Single Variety Prices & Allocation of Bids to Goods



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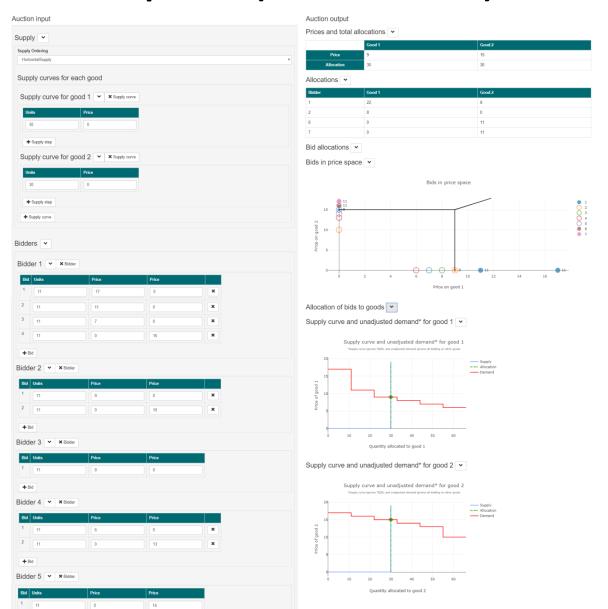
### Section 1.2

### 1. Independent Auctions

### 1.2 Two Separate (Uniform-Price) Auctions

**Supply** curves

Bidders/ Bids

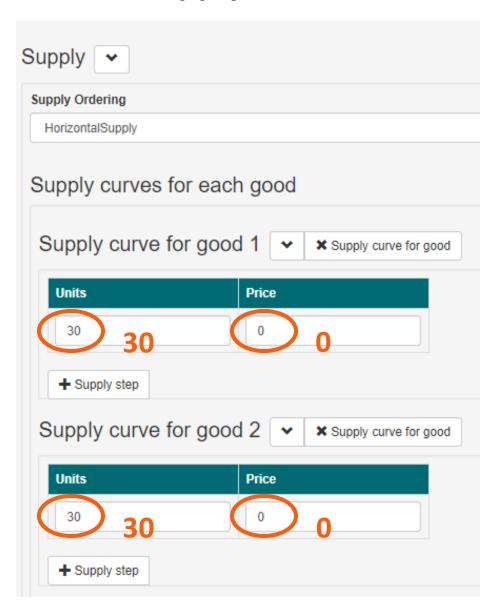


Prices& Allocations

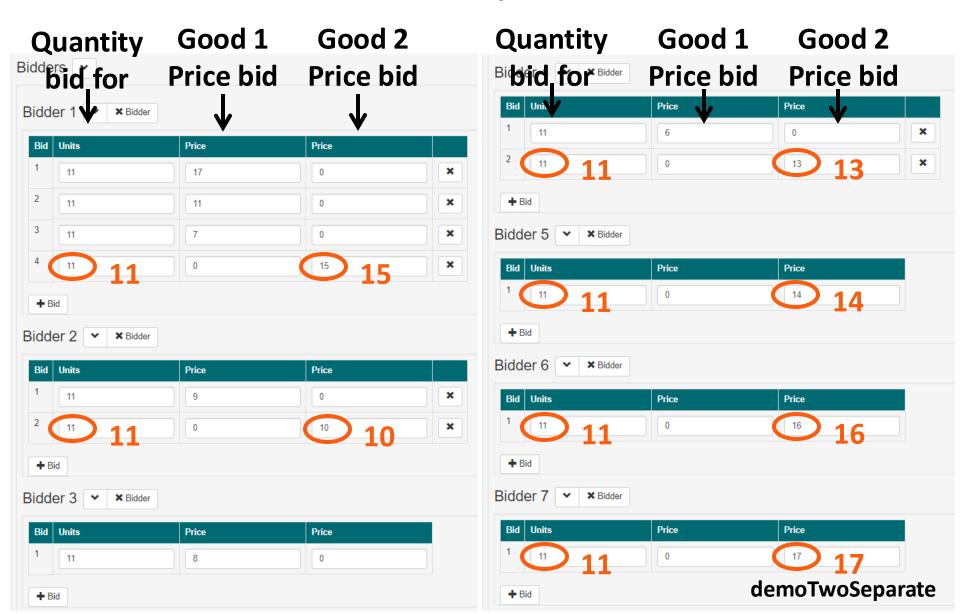
Bids in price space

Demand, supply & allocations

## 1.2 Two Separate (Uniform-Price) Auctions Supply Curves



### 1.2 Two Separate (Uniform-Price) Auctions Bidders/Bids



### 1.2 Two Separate (Uniform-Price) Auctions Prices & Allocations

### Auction output

Prices and total allocations

	Good 1	Good 2
Price	<b>9</b> 9	<sup>15</sup> 15
Allocation	<b>30 30</b>	30 30

### Allocations <

Bidder	Good 1	Good 2
1	22 22	8 8
2	8	0
6	0	11
7	0	11

### 1.2 Two Separate (Uniform-Price) Auctions Bids in price space & Allocations of bids to goods

Bids in price space



Allocation of bids to goods



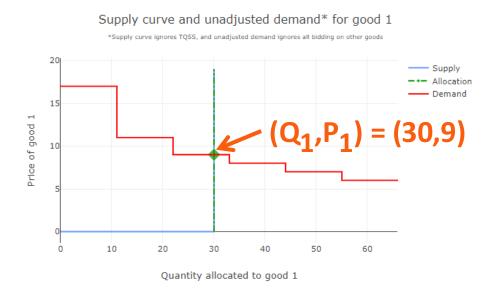
demoTwoSeparate

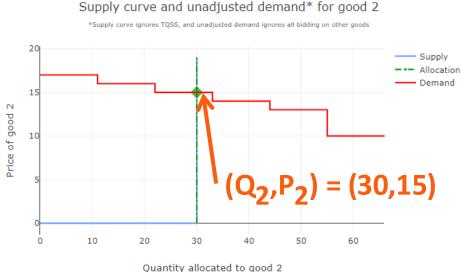
Good

# 1.2 Two Separate (Uniform-Price) Auctions Demand, Supply & Allocations

Supply curve and unadjusted demand\* for good 1 🕶

Supply curve and unadjusted demand\* for good 2



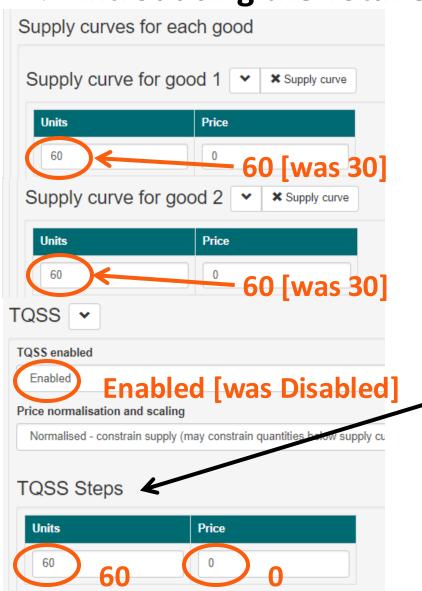


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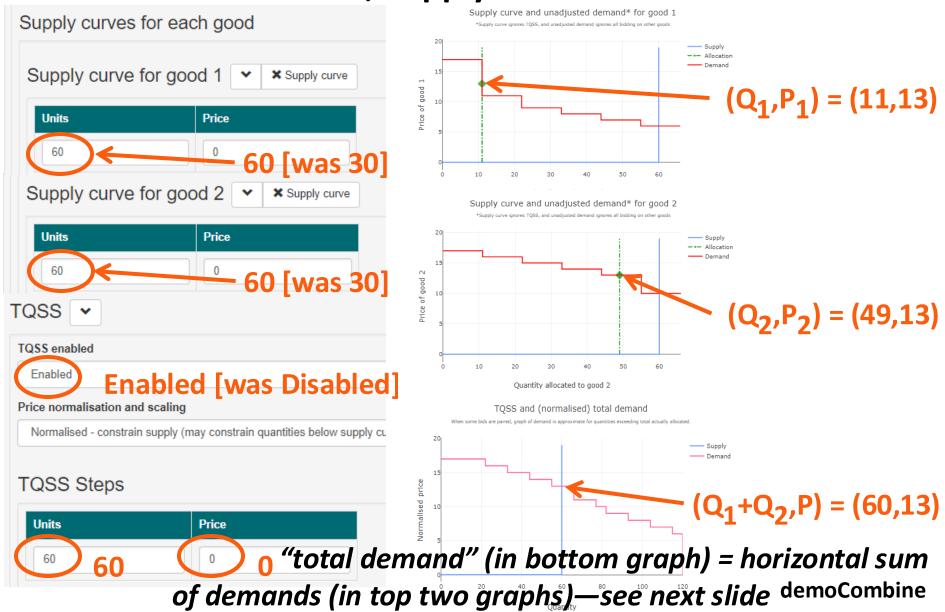
### 2.1 Introducing the Total Quantity Supply Schedule (TQSS)



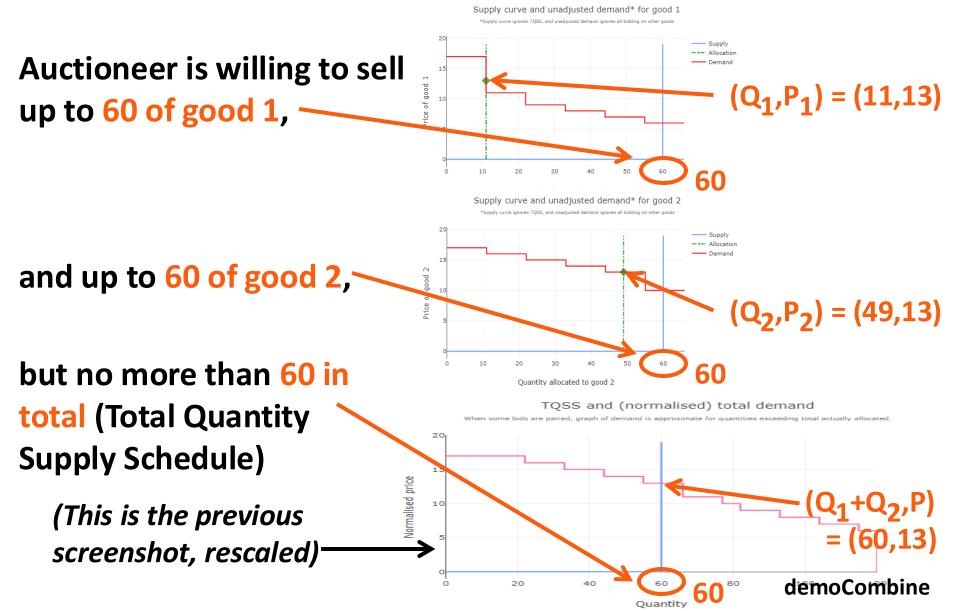
TQSS = Total Quantity Supply Schedule

(Here willing to sell up to 60 of good 1, and willing to sell up to 60 of good 2, but no more than 60 in total.)

# 2.1 Introducing the Total Quantity Supply Schedule (TQSS) Demand, Supply & Allocations



# 2.1 Introducing the Total Quantity Supply Schedule (TQSS) Demand, Supply & Allocations

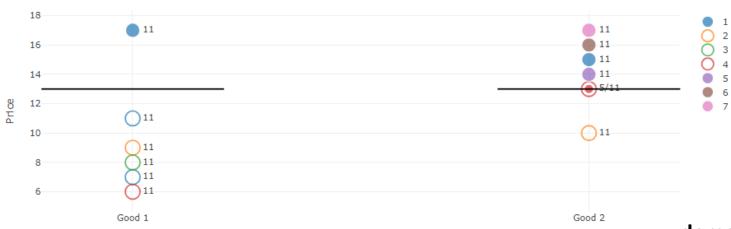


# 2.1 Introducing the Total Quantity Supply Schedule (TQSS) Bids in price space & Allocation of bids to goods

Bids in price space



Allocation of bids to goods

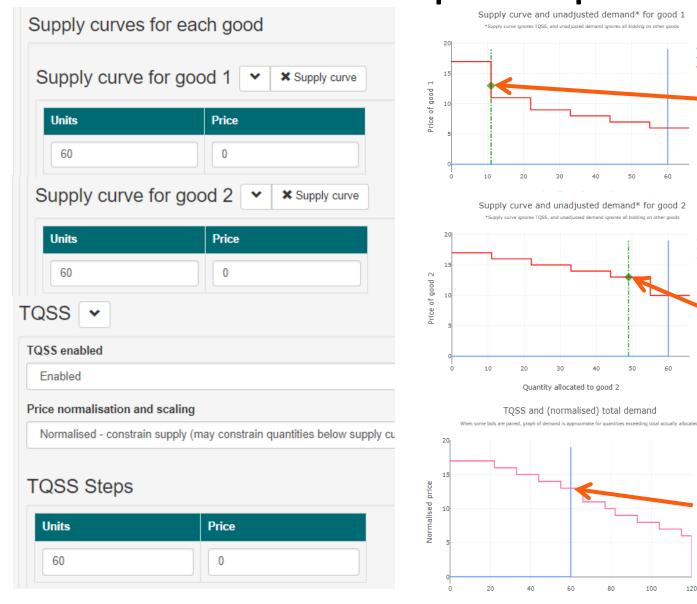


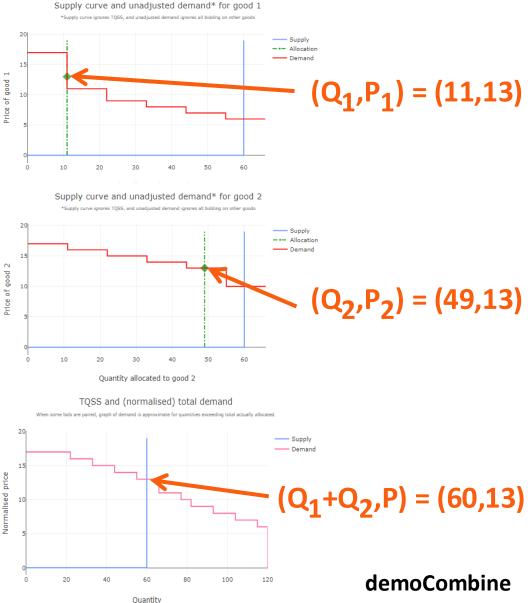
demoCombine

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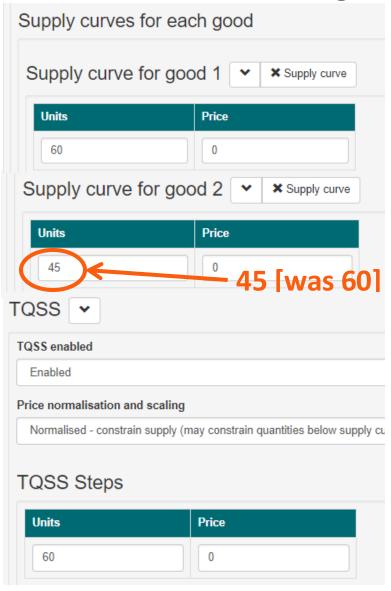
### Section 2.2

### 2. Combining the Auctions 2.2 Simple Examples





# 2.2 Simple Examples Constraining maximum quantity of good



# 2.2 Simple Examples – Constraining maximum Q of good 2 Demand, supply & allocations



demoCombine2

# 2.2 Simple Examples – Constraining maximum Q of good 2 Bids in price space & Allocations of bids to goods

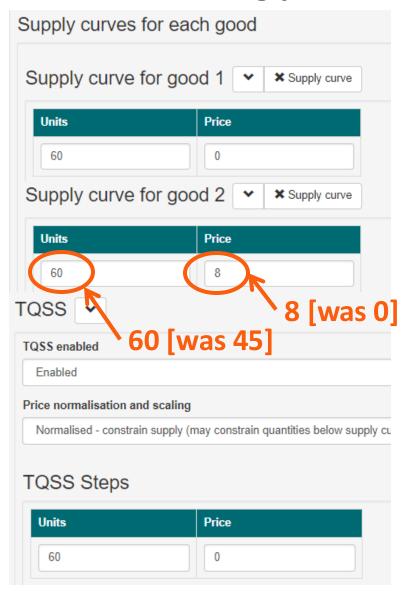




Allocation of bids to goods

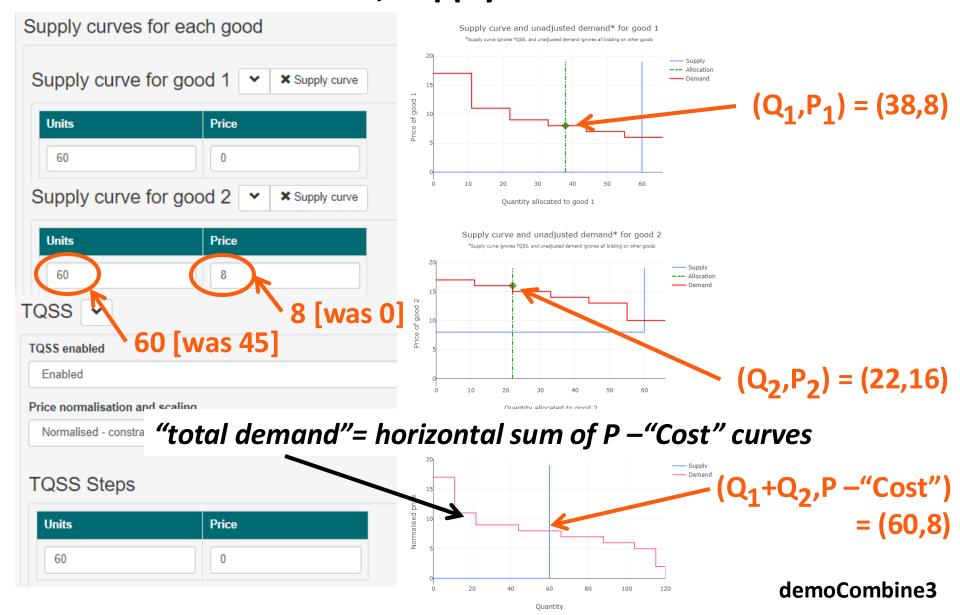


# 2.2 Simple Examples Fixing price difference between goods

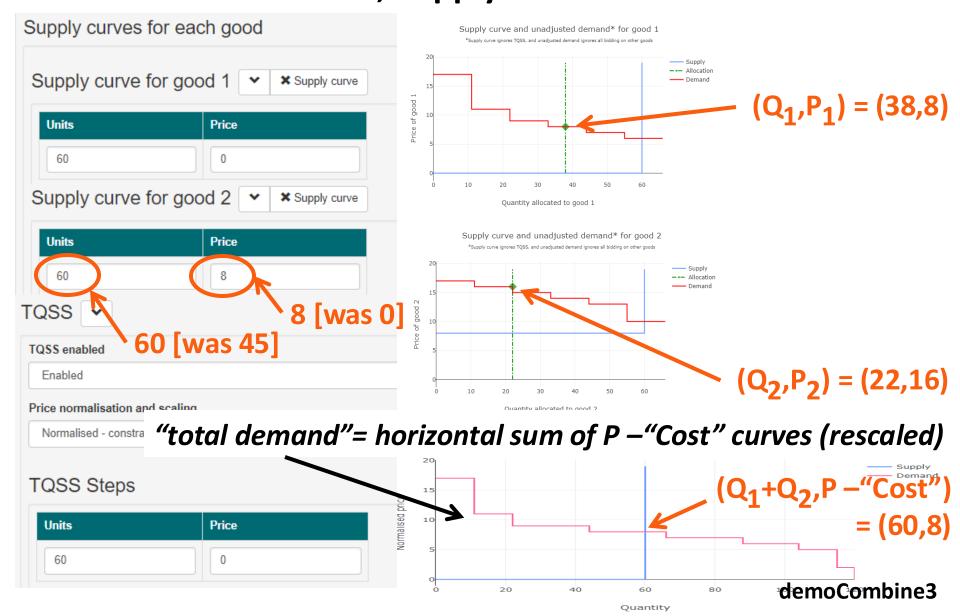


-> cf. handicapping good 2

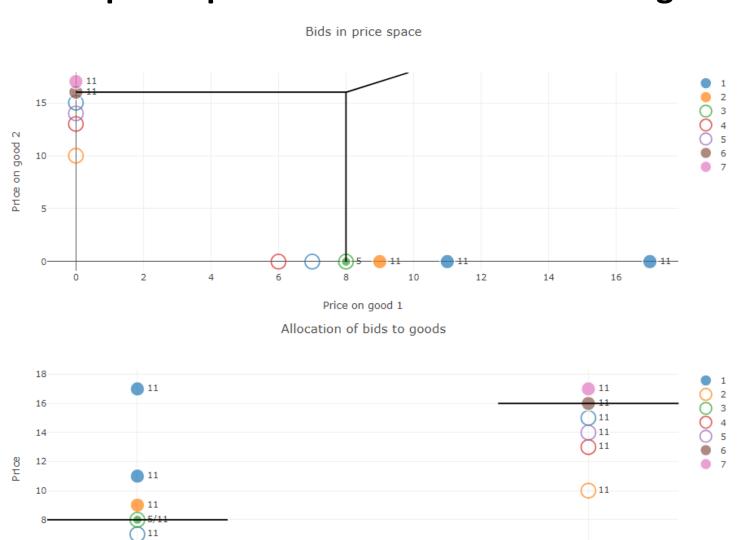
# 2.2 Simple Examples – Fixing price difference between goods Demand, Supply & Allocations



# 2.2 Simple Examples – Fixing price difference between goods Demand, Supply & Allocations



## 2.2 Simple Examples – Fixing price difference between goods Bids in price space & Allocations of bids to goods

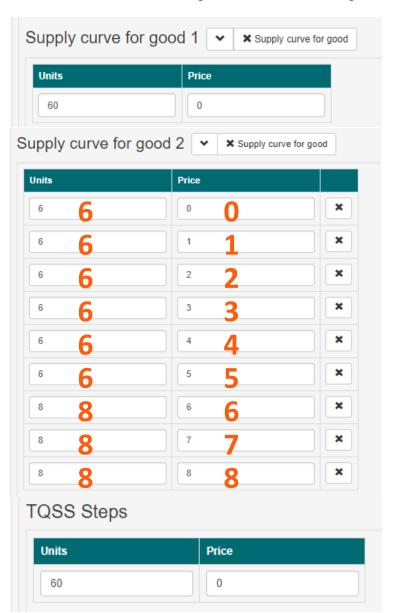


demoCombine3

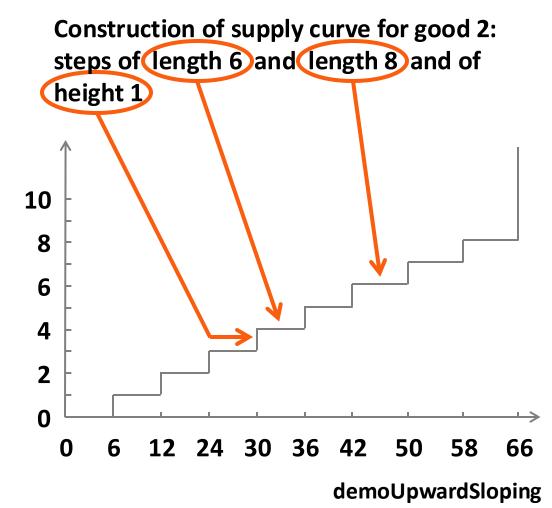
Good 2

Good 1

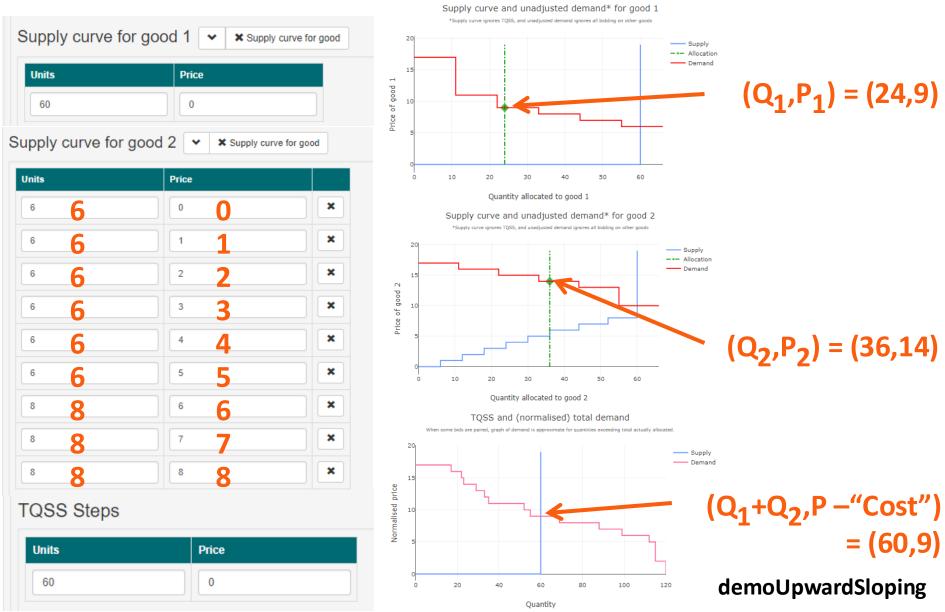
# 2.2 Simple Examples Upward sloping supply curve for good 2



-> Price difference is increasing in quantity of good 2



# 2.2 Simple Examples – Upward sloping supply curve for good 2 Demand, Supply & Allocations



## 2.2 Simple Examples – Upward sloping supply curve for good 2 Bids in price space & Allocations of bids to goods

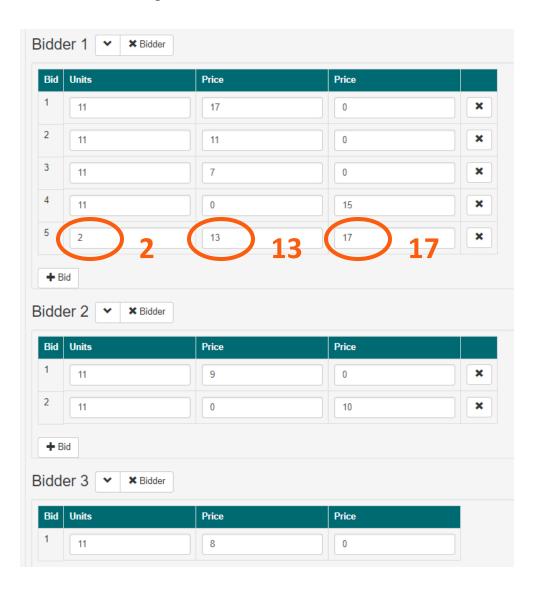




Allocation of bids to goods



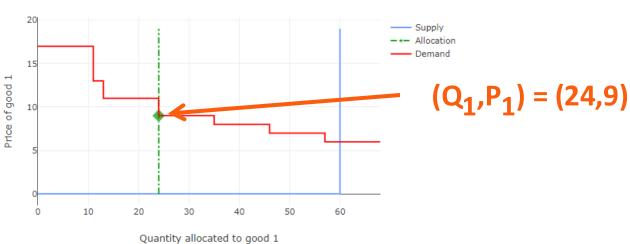
# 2.2 Simple Examples Example of a "Paired Bid"



# 2.2 Simple Examples – Example of a "Paired Bid" Demand, Supply & Allocations

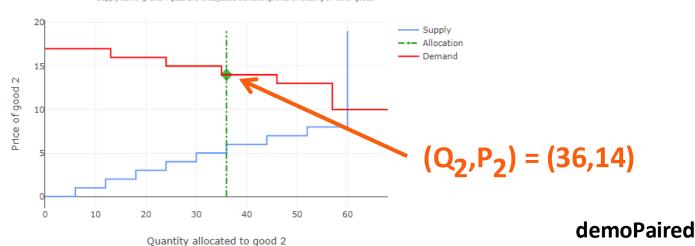
#### Supply curve and unadjusted demand\* for good 1

\*Supply curve ignores TQSS, and unadjusted demand ignores all bidding on other goods



#### Supply curve and unadjusted demand\* for good 2

\*Supply curve ignores TQSS, and unadjusted demand ignores all bidding on other goods

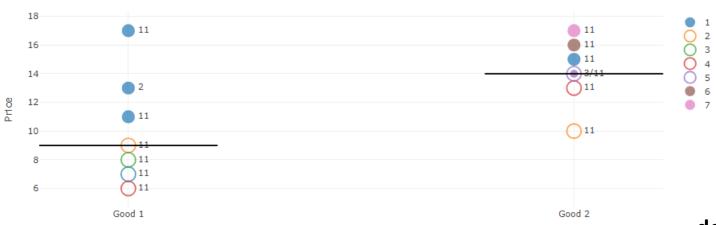


# 2.2 Simple Examples – Example of a "Paired Bid" Bids in price space & Allocations of bids to goods

Bids in price space



Allocation of bids to goods

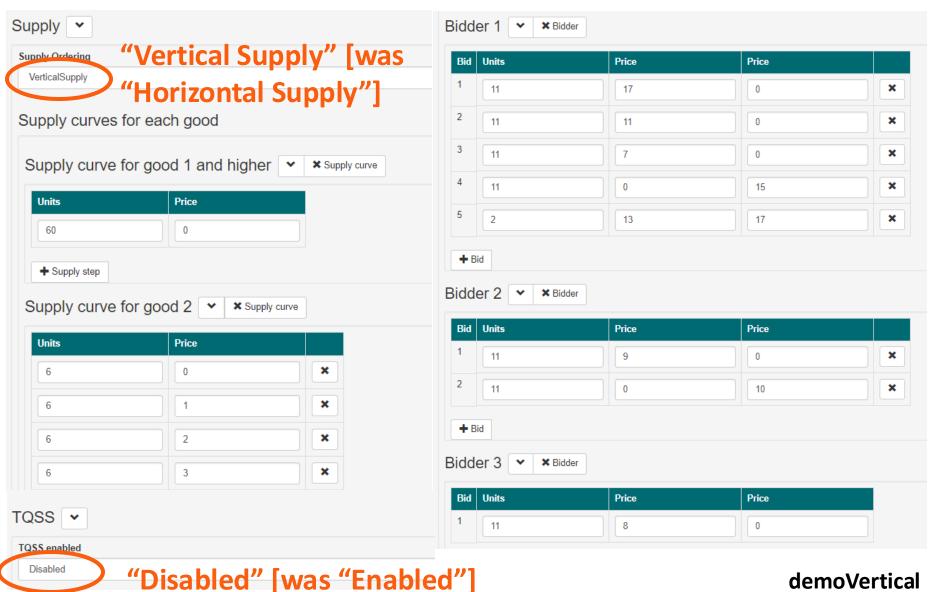


demoPaired

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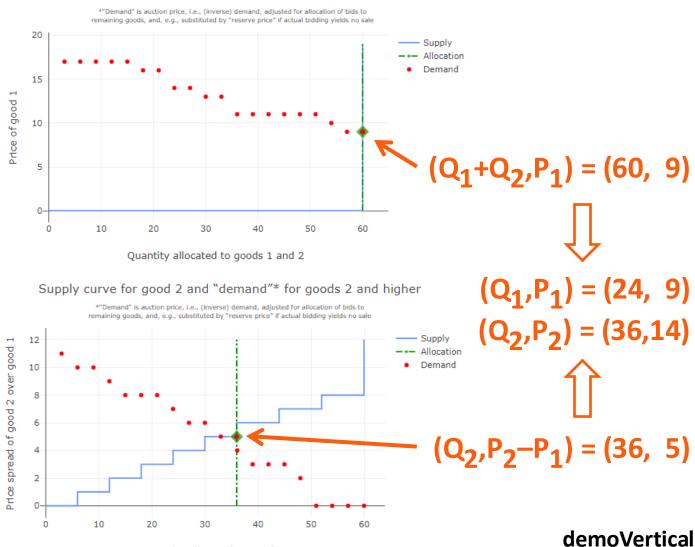
Section 3 Section 3.1

#### 3. The "Vertical" Representation, and the Bank of England's Auction 3.1 Vertical representation



#### 3.1 Vertical representation **Demand, Supply & Allocations**

Supply curve for good 1 and "demand"\* for goods 1 and higher



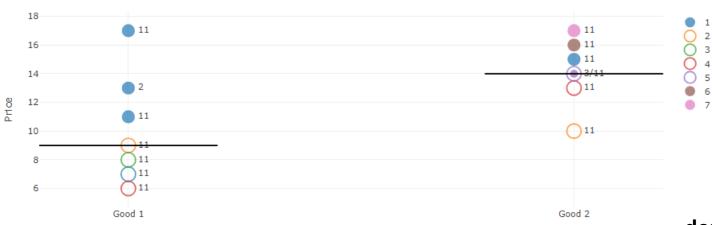
Quantity allocated to good 2

# 3.1 Vertical representation Bids in price space & Allocations of bids to goods

Bids in price space



Allocation of bids to goods



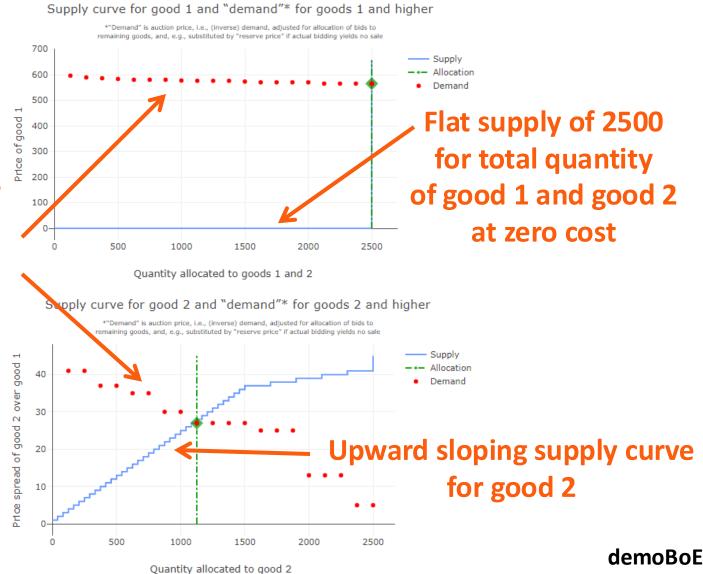
demoVertical

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#### Section 3.2

#### 3. The "Vertical" Representation, and the Bank of England's Auction 3.2 The Bank of England's Indexed Long-Term Repo Auction

Demand curves are created by various paired and single bids for good 1 OR good 2

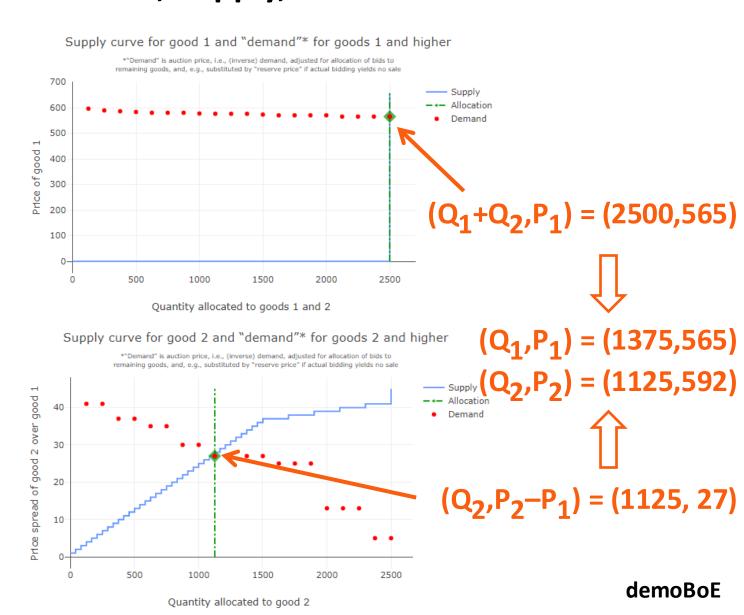


## 3.2 The Bank of England's ILTR Auction (Initial Implementation) Bids in price space & Allocations of bids to goods



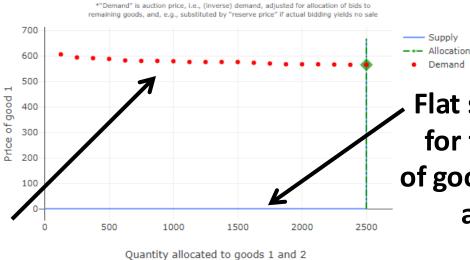


## 3.2 The Bank of England's ILTR Auction (Initial Implementation) Demand, Supply, & Allocations



#### 3.2 The Bank of England's ILTR Auction (Initial Implementation) **More Stressed Demand**

Supply curve for good 1 and "demand"\* for goods 1 and higher



Flat supply of 2500 for total quantity of good 1 and good 2 at zero cost

Demand

Supply curve for good 2 and "demand"\* for goods 2 and higher \*"Demand" is auction price, i.e., (inverse) demand, adjusted for allocation of bids to

Quantity allocated to good 2

**Increased prices** for bids on good 2

Various paired

and single bids

for good 1

OR good 2



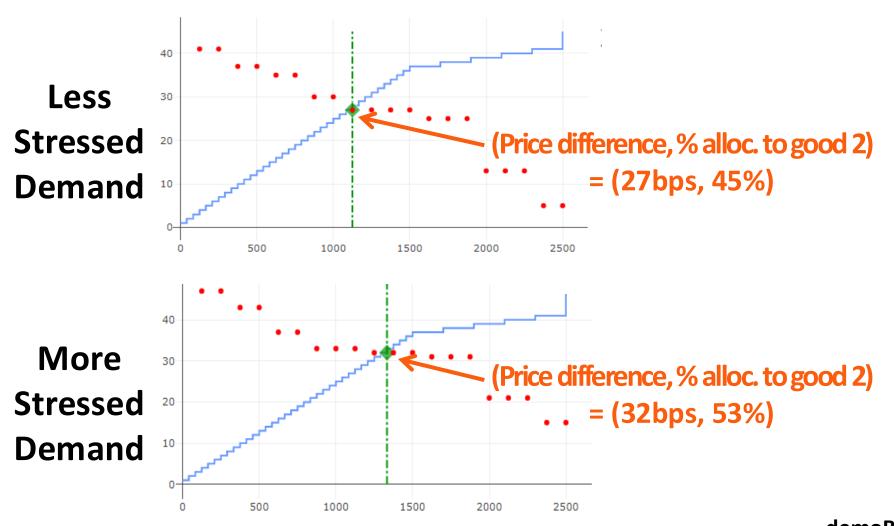
demoBoEstressed

#### 3.2 The Bank of England's ILTR Auction (Initial Implementation) More Stressed Demand



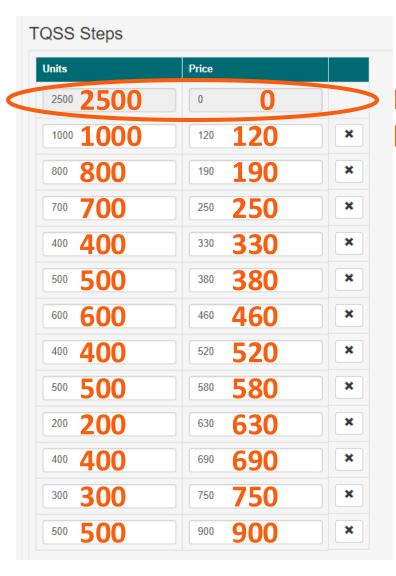


#### 3.2 The Bank of England's ILTR Auction (Initial Implementation) Total allocation capped at £2,500m



demoBoE demoBoEstressed

# 3.2 The Bank of England's Indexed Long-Term Repo Auction BoE's Current Implementation with (Flexible) TQSS



Without TQSS, Quantity Cap = 2500

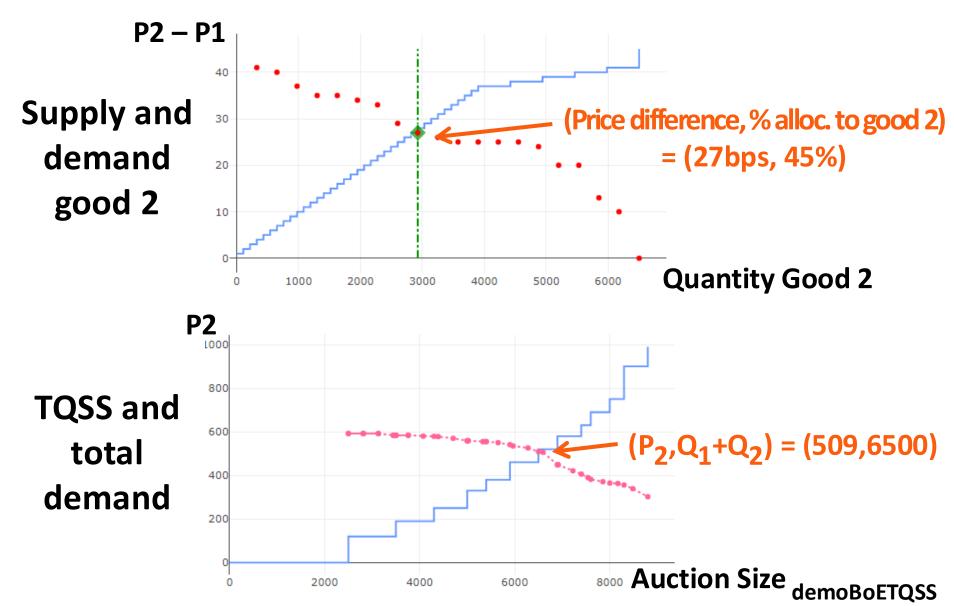
Implicit TQSS step with length = Supply curve of good 1 and higher

With additional steps above TQSS, Quantity Sold is function of price measure (here, function of price of good 2)

When demand is high, supply curves are scaled up until auction prices coincide with the TQSS,

i.e. total demand and TQSS intersect

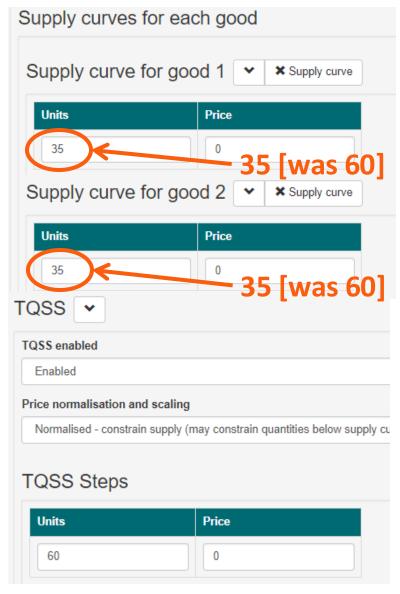
# 3.2 The Bank of England's ILTR Auction (Current Implementation) Demand, Supply & Allocations & TQSS



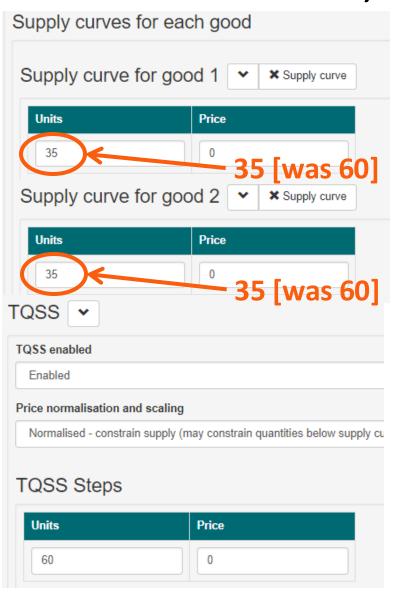
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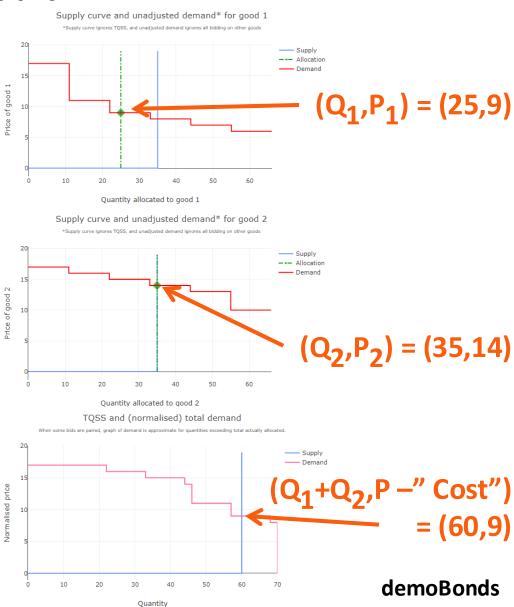
#### Section 4

# 4. More Examples for Horizontal Applications, e.g., Related Bonds – Limited Flexibility Between Varieties



# 4. Limited Flexibility Between Varieties Demand, Supply & Allocations



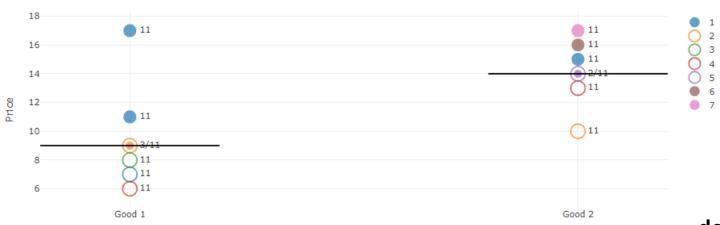


# 4. Limited Flexibility Between Varieties Bids in price space & Allocations of bids to goods

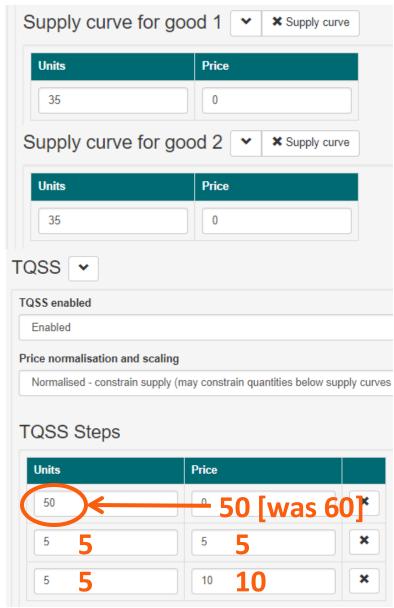
Bids in price space



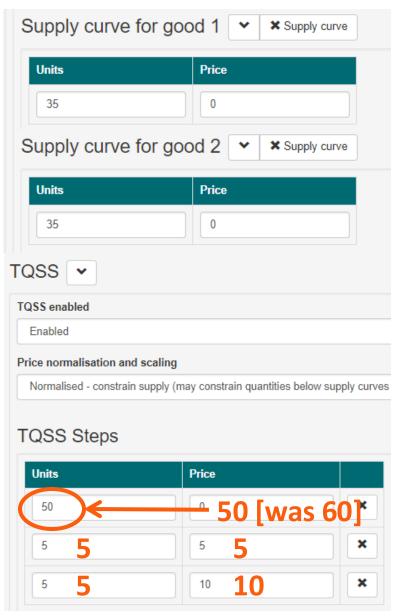
Allocation of bids to goods

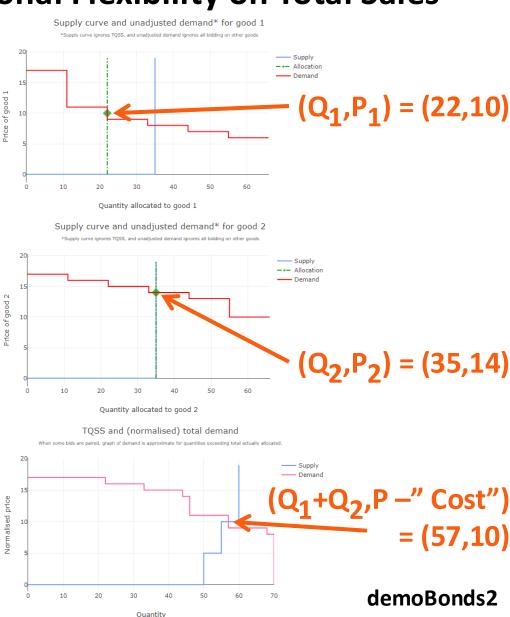


## 4. More Examples for Horizontal Applications, e.g., Related Bonds – Additional Flexibility on Total Sales



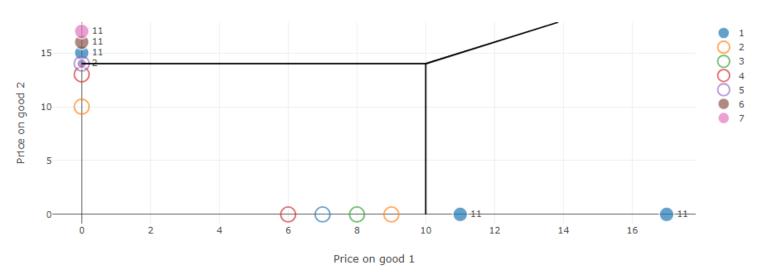
# 4. More Examples for Horizontal Applications, e.g., Closely Related Bonds – Additional Flexibility on Total Sales





# 4. Additional Flexibility on Total Sales Bids in price space & Allocations of bids to goods

Bids in price space

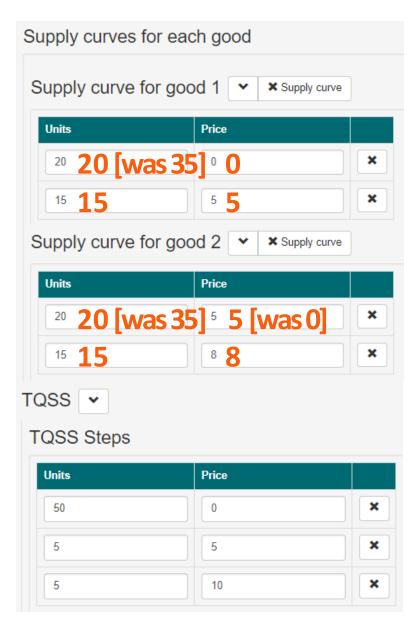


Allocation of bids to goods

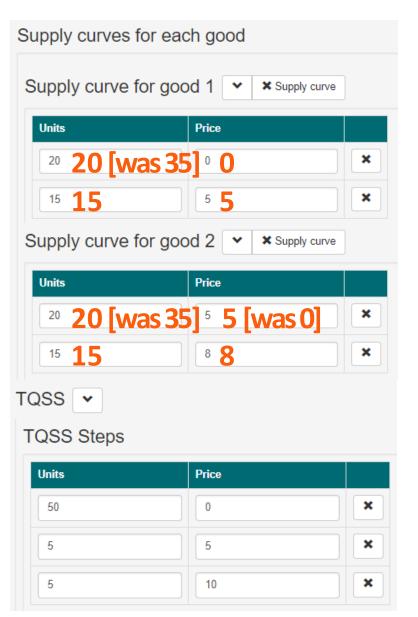


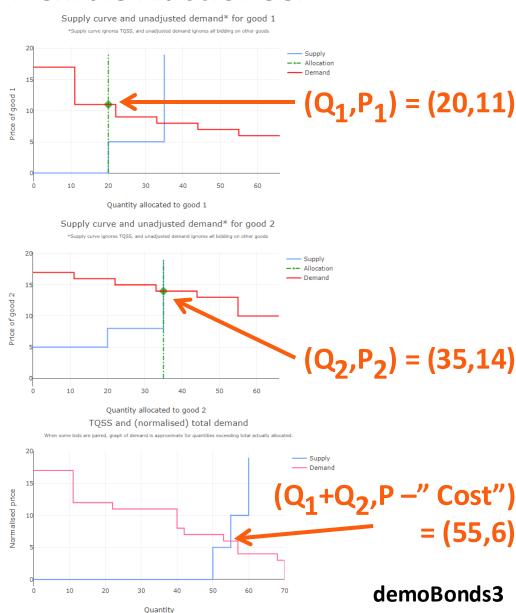
demoBonds2

#### 4. More Examples for Horizontal Applications, e.g., Related Bonds – More Flexible Auctioneer



#### 4. More Examples for Horizontal Applications, e.g., Related Bonds – More Flexible Auctioneer



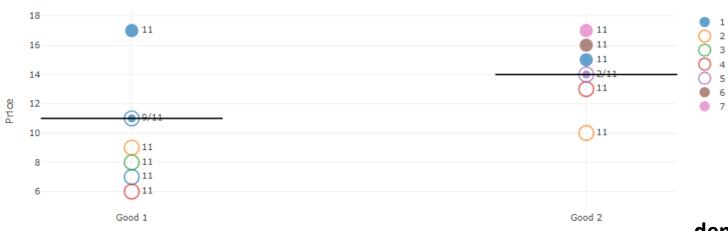


# 4. More Flexible Auctioneer Bids in price space & Allocations of bids to goods

Bids in price space



Allocation of bids to goods

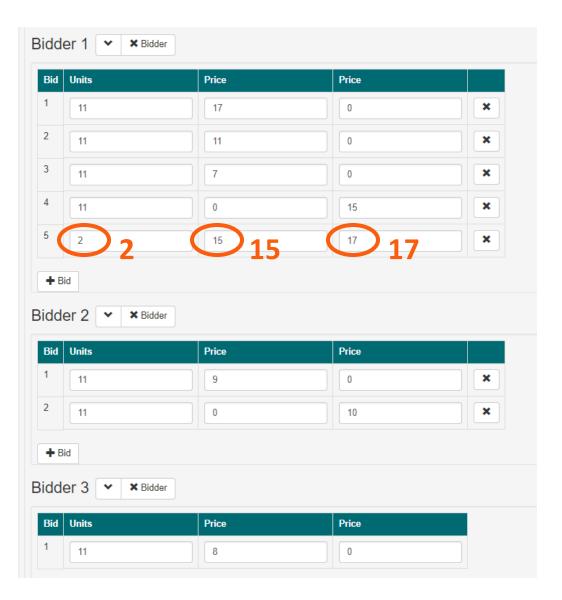


demoBonds3

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#### Section 5

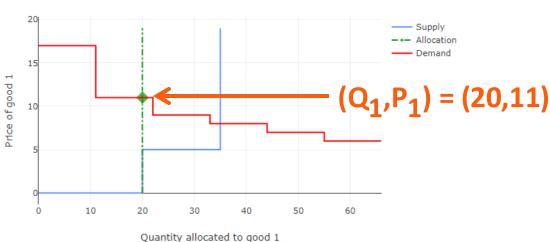
#### 5. More Examples of Paired Bids



# 5. More Examples of Paired Bids Demand, Supply & Allocations

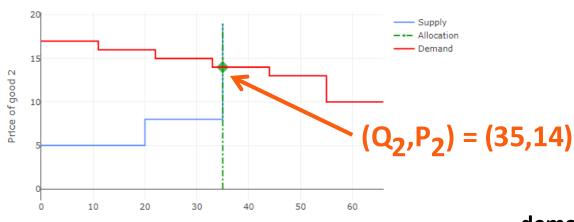
#### Supply curve and unadjusted demand\* for good 1

\*Supply curve ignores TQSS, and unadjusted demand ignores all bidding on other goods



#### Supply curve and unadjusted demand\* for good 2

\*Supply curve ignores TQSS, and unadjusted demand ignores all bidding on other goods



Quantity allocated to good 2

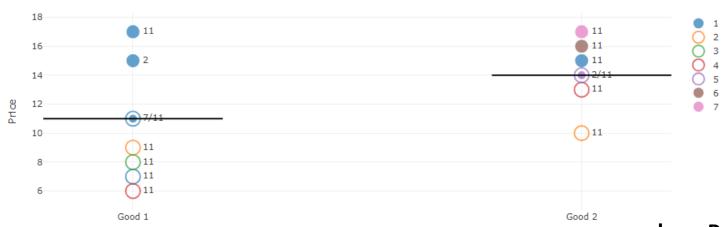
demoPairedHoriz

#### 5. More Examples of Paired Bids Bids in price space & Allocations of bids to goods

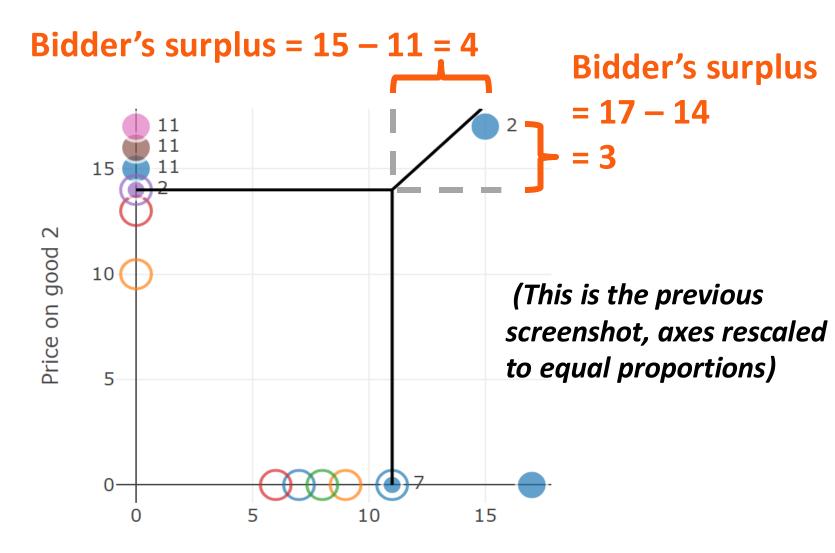
Bids in price space



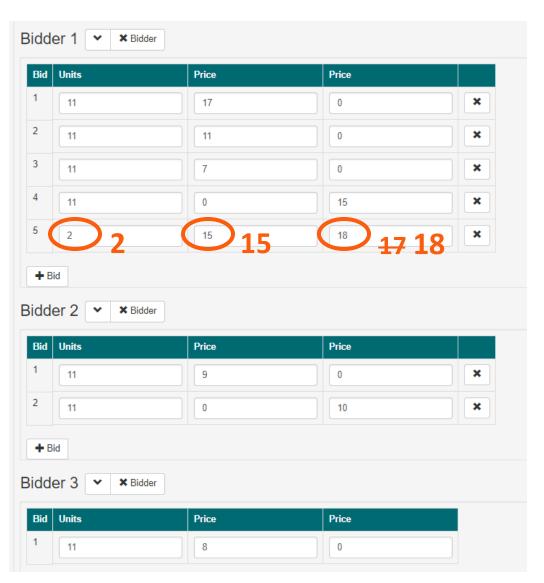
Allocation of bids to goods



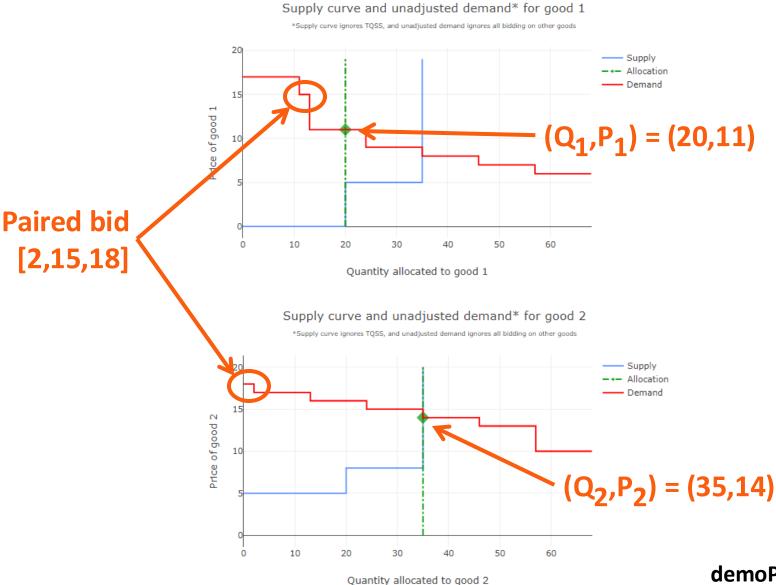
# 5. More Examples of Paired Bids Bids in price space



# 5. More Examples of Paired Bids Paired bid is indifferent between goods



# 5. Paired bid is indifferent between goods Demand, Supply & Allocations



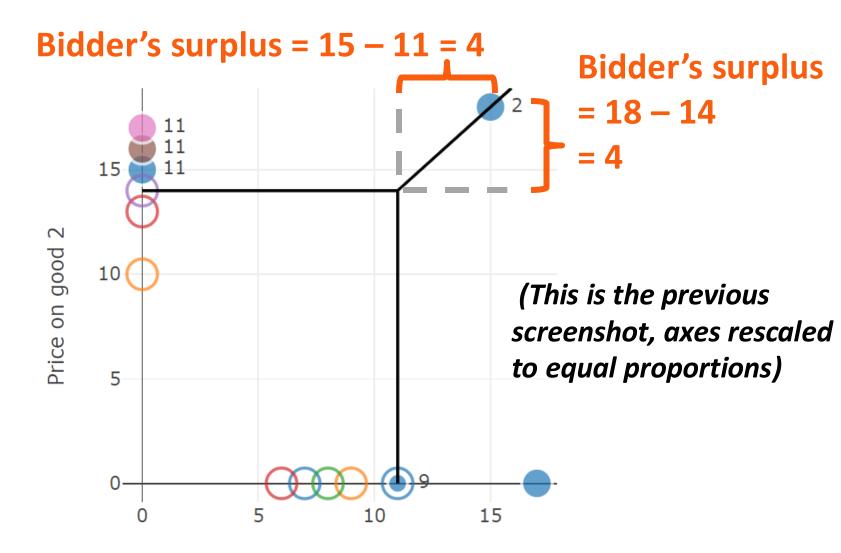
#### 5. Paired bid is indifferent between goods Bids in price space & Allocations of bids to goods



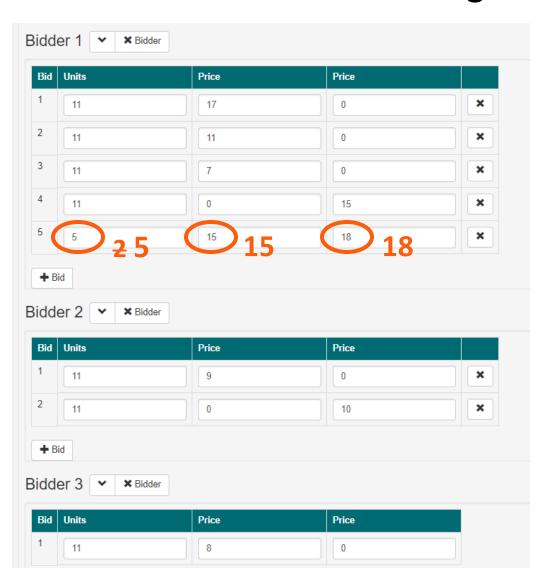
Allocation of bids to goods



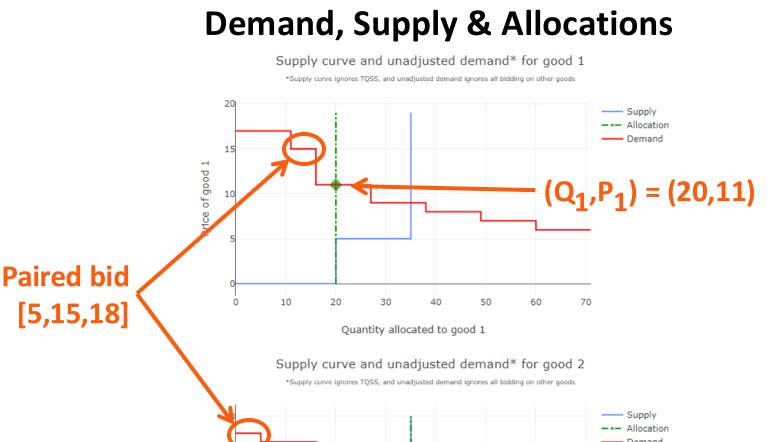
# 5. Paired bids is indifferent between goods Bids in price space



# 5. More Examples of Paired Bids Paired bid is rationed between goods



#### 5. Paired bid is rationed between goods **Demand, Supply & Allocations**





Quantity allocated to good 2

# 5. Paired bid is rationed between goods Bids in price space & Allocations of bids to goods

Bids in price space



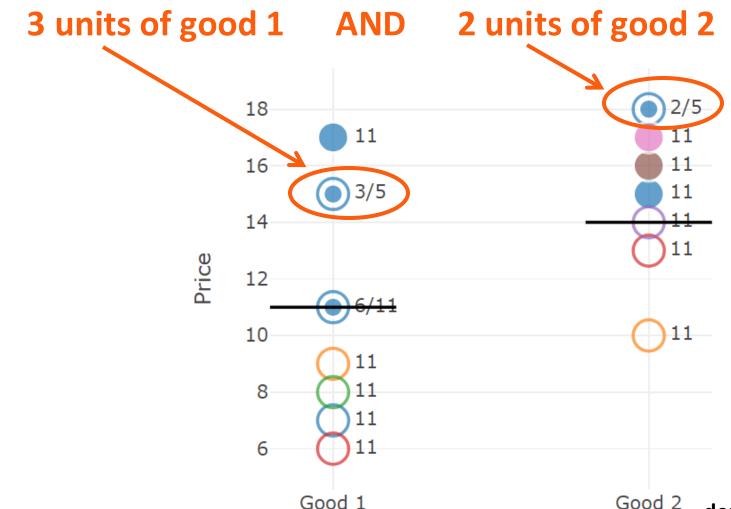
Allocation of bids to goods



demoPairedHoriz3

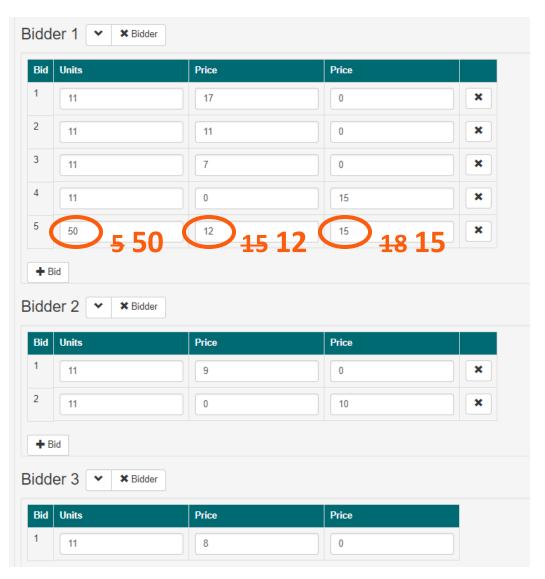
# 5. Paired bid is rationed between goods Allocations of bids to goods

Paired bid (for 5 units in total) receives

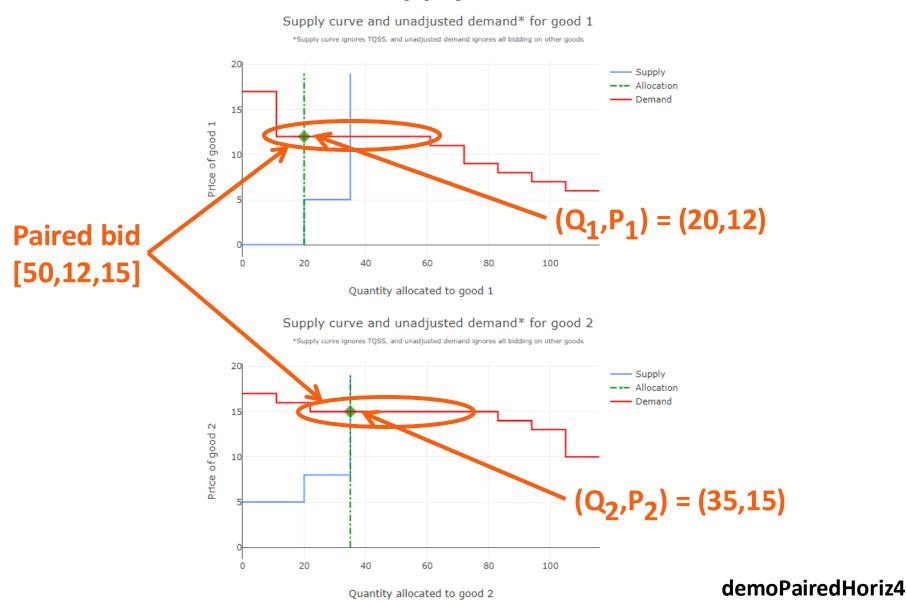


demoPairedHoriz3

# 5. More Examples of Paired Bids Paired bid is rationed between goods and no sale



# 5. Paired bid is rationed between goods and no sale Demand, Supply & Allocations



# 5. Paired bid is rationed between goods and no sale Bids in price space & Allocations of bids to goods

Bids in price space



Allocation of bids to goods



# 5. Paired bid is rationed between goods and no sale Allocations of bids to goods

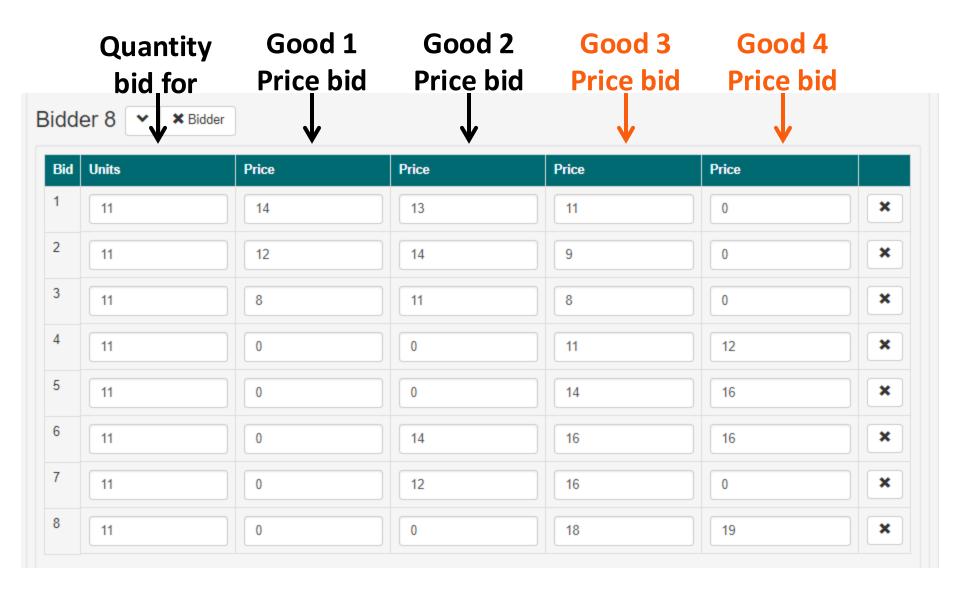
Paired bid (for 50 units in total) receives



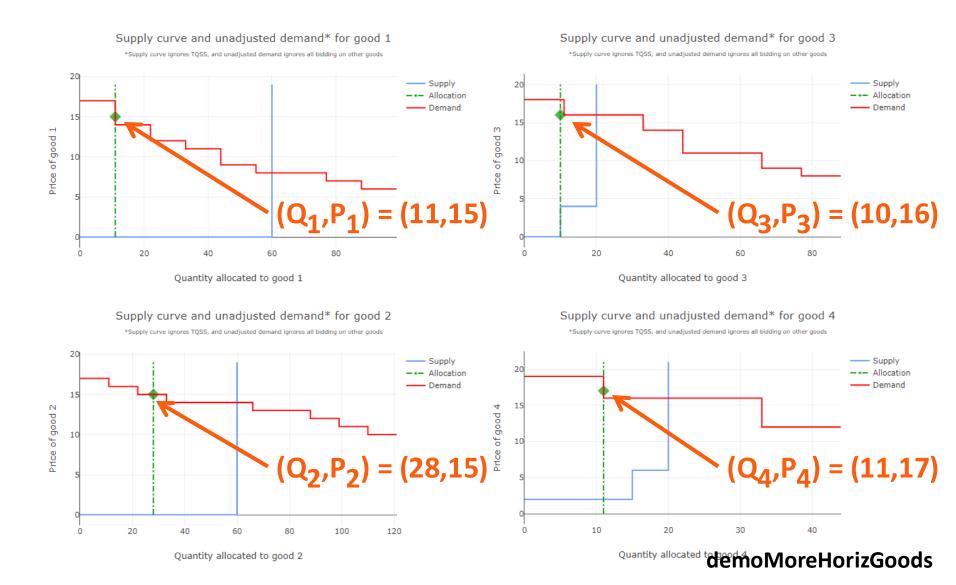
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#### Section 6

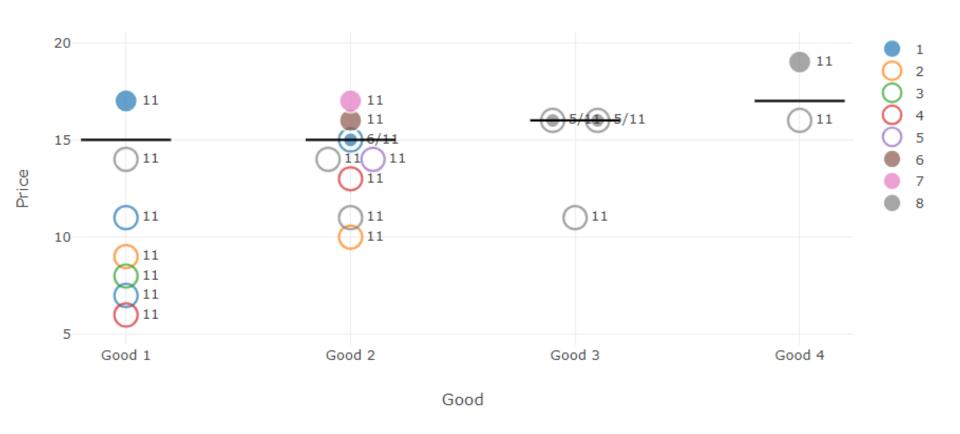
#### 6. More Than Two Varieties



# 6. More Than Two Varieties Demand, Supply & Allocations

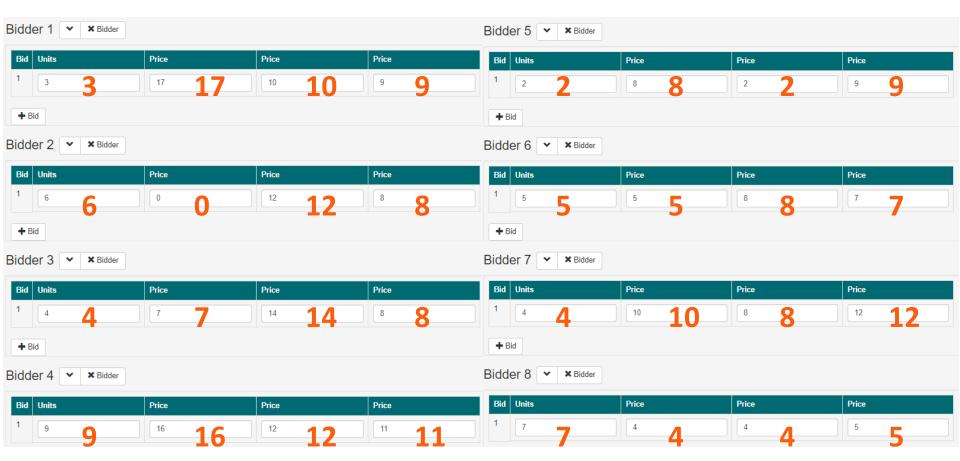


# 6. More Than Two Varieties Allocations of bids to goods

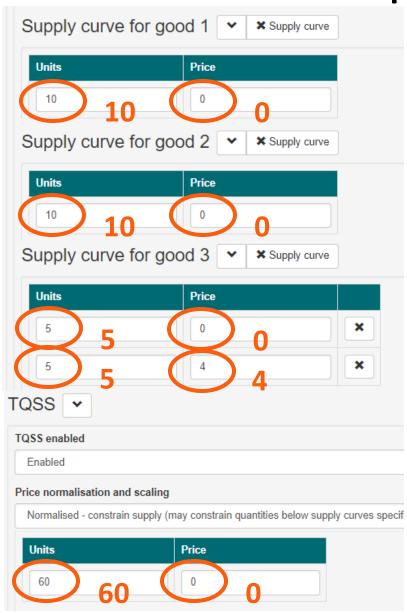


## 6. More Than Two Varieties Bidders/Bids

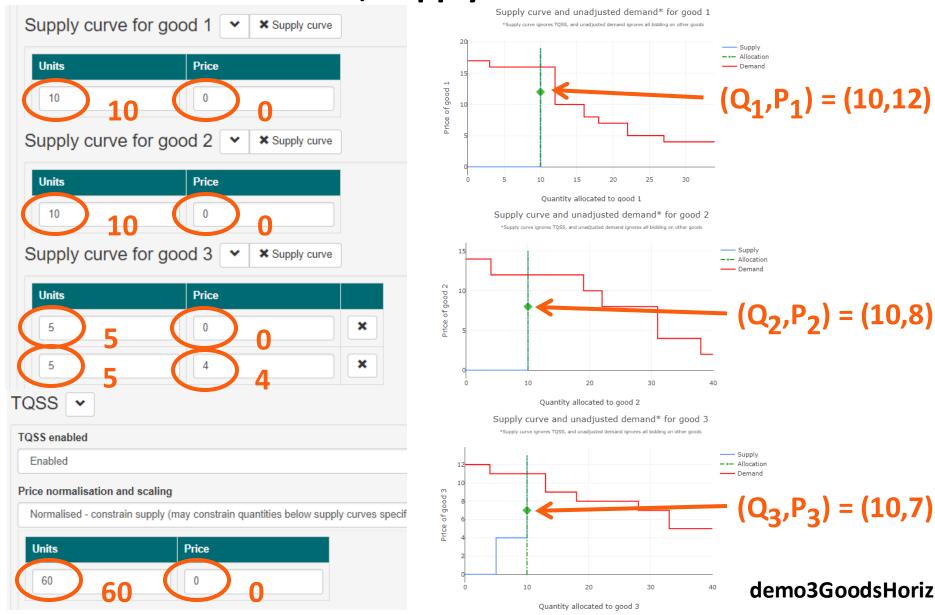
Various bids for different quantities, specifying prices for up to 3 goods



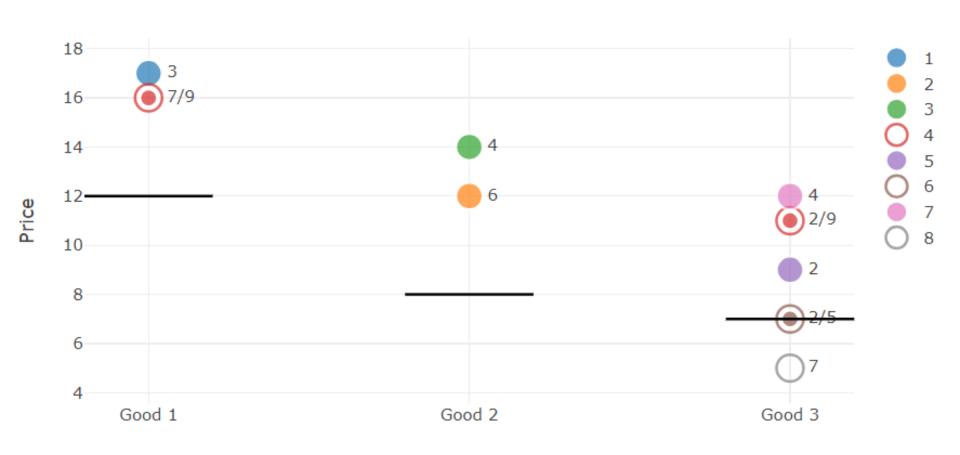
# 6. Three Varieties Supply Curves



# 6. Three Varieties Demand, Supply & Allocations



# 6. More Than Two Varieties Allocations of bids to goods



#### 6. More Than Two Varieties Bids in price space

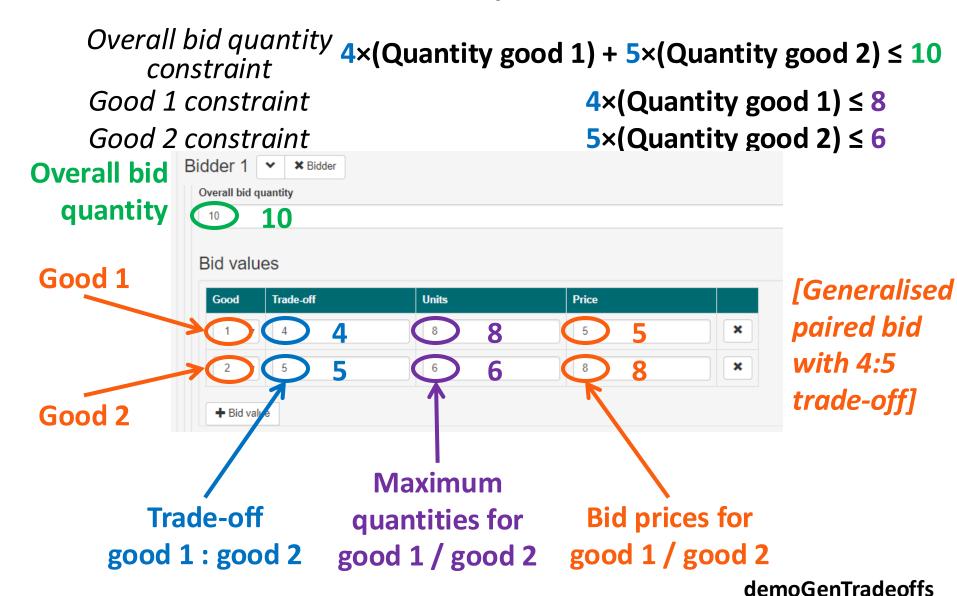
Two different views of the same 3D-graph



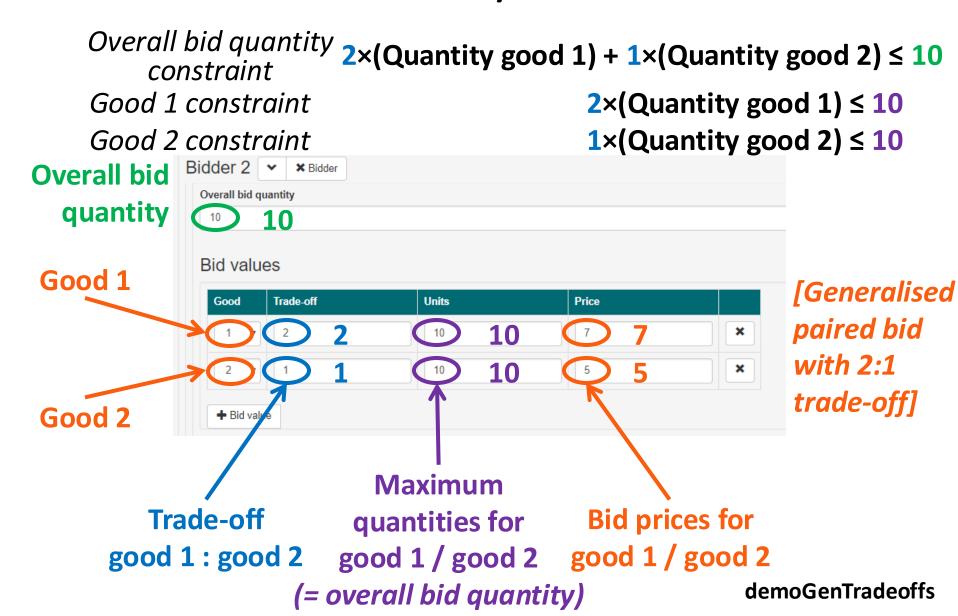
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Section 7 Section 7.2

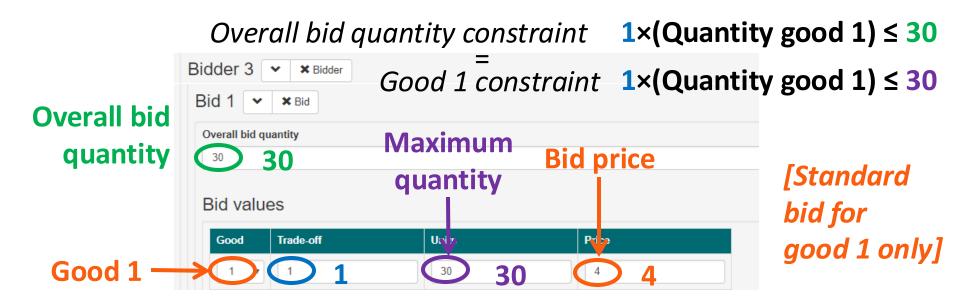
# 7.2 General Trade-offs and Additional Constraints Bidders/Bids

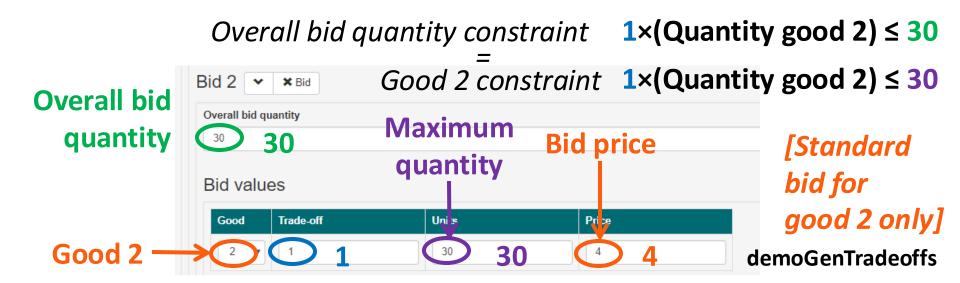


# 7.2 General Trade-offs and Additional Constraints Bidders/Bids

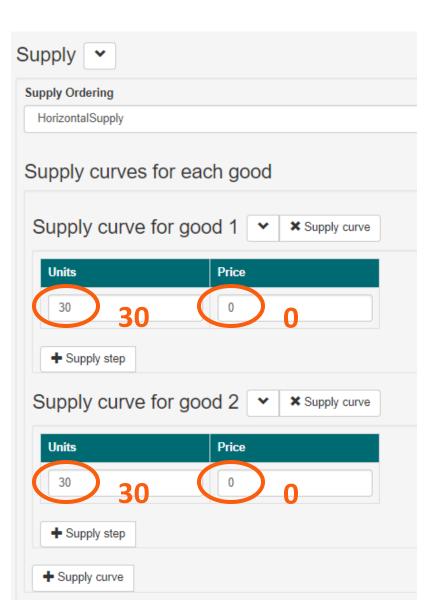


## 7.2 General Trade-offs and Additional Constraints Bidders/Bids

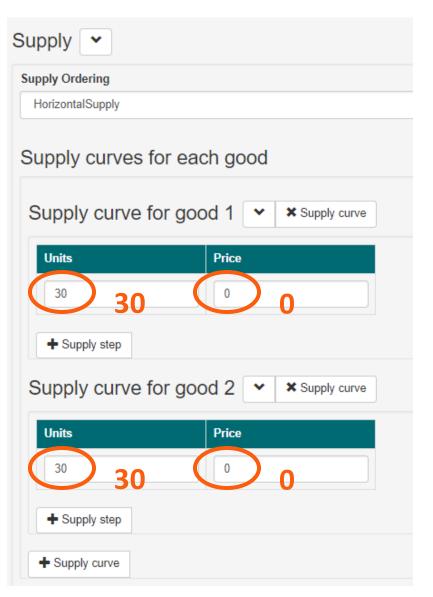




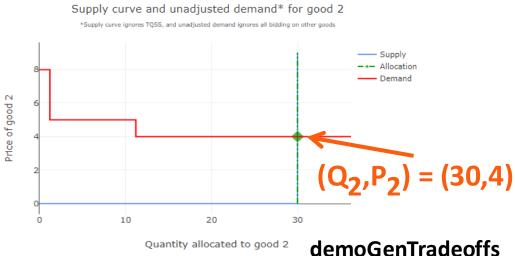
# 7.2 General Trade-offs and Additional Constraints Supply Curves



# 7.2 General Trade-offs and Additional Constraints Demand, Supply & Allocations







## 7.2 General Trade-offs and Additional Constraints Prices & Allocation of Bids to Goods

$$4\times (Q_1 = 1) + 5\times (Q_2 = 1.2) = 10$$

$$4\times (Q_1 = 1) + 5\times (Q_2 = 1.2) = 8$$

$$4\times (Q_1 = 1) + 5\times (Q_2 = 1.2) = 6$$

$$4\times (Q_2 = 1.2) = 6$$

#### Auction output

Prices and total allocations 🕶



Allocations <

Bidder	Good 1	Good 2
1	1	1.2
2	5 5	0 0
3	24 24	28.8

## 7.2 General Trade-offs and Additional Constraints Prices & Allocation of Bids to Goods

$$2\times (Q_1 = 5) + 1\times (Q_2 = 0) = 10$$

$$2\times (Q_1 = 5) + 1\times (Q_2 = 0) = 10$$

$$2\times (Q_1 = 5) + 1\times (Q_2 = 0) = 10$$

$$2\times (Q_1 = 5) + 1\times (Q_2 = 0) + 1\times (Q_2 = 0) = 10$$

Auction output

Prices and total allocations 🕶



Allocations <

Bidder	Good 1	Good 2
1	1	1.2 1.2
2	5 5	0 0
3	<sup>24</sup> 24	28.8

## 7.2 General Trade-offs and Additional Constraints Prices & Allocation of Bids to Goods

$$1 \times (Q_1 = 24) \le 30$$
  
 $1 \times (Q_1 = 24) \le 30$ 

#### Bidder 3's allocation + constraints

 $1\times (Q_2 = 28.8) \le 30$ 

 $1\times (Q_2 = 28.8) \le 30$ 

Auction output

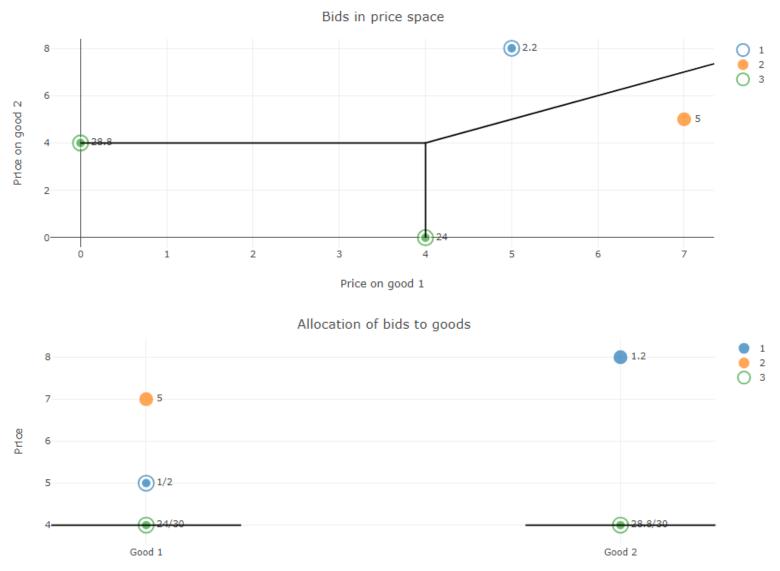
Prices and total allocations 🕶



Allocations ~

Bidder	Good 1	Good 2
1	1	1.2
2	5 5	0 0
3	24 24	28.8 28.8

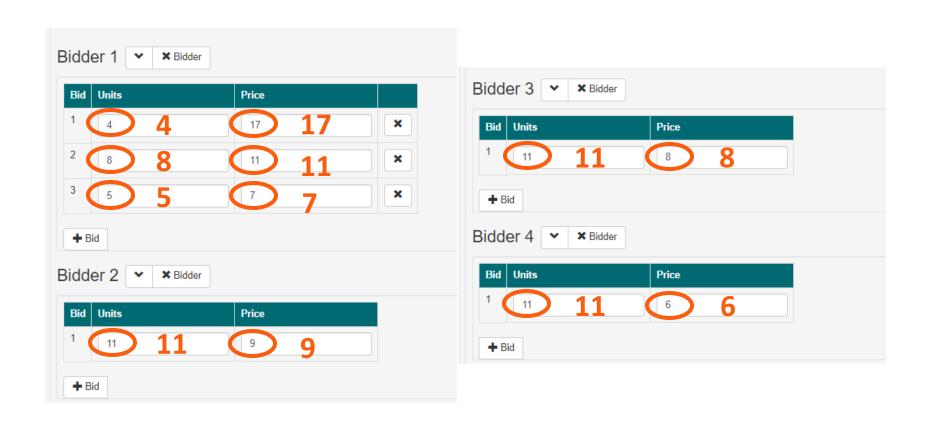
# 7.2 General Trade-offs and Additional Constraints Bids in price space & Allocations of bids to goods



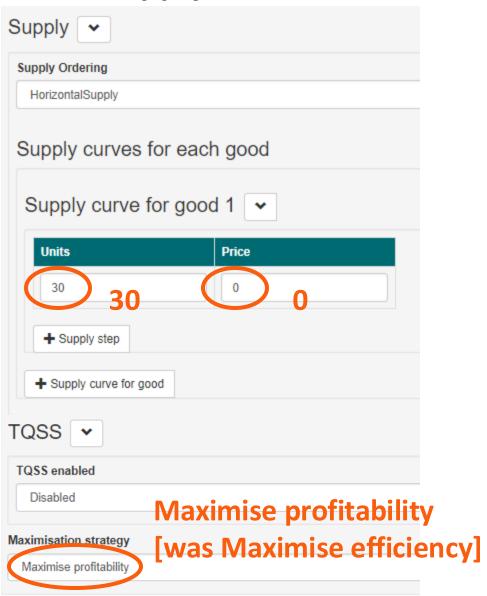
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#### Section 7.3

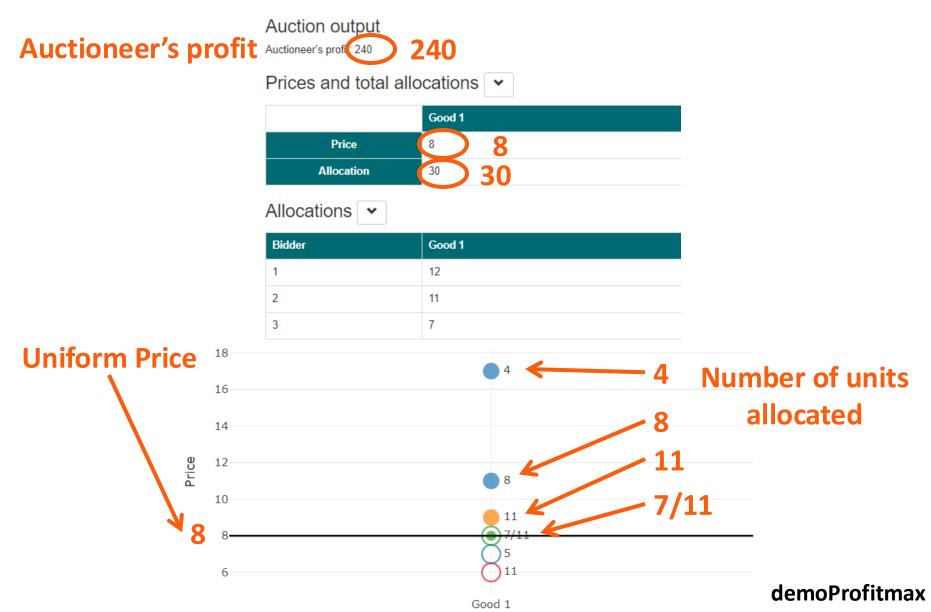
# 7.3 Profit Maximisation Bidders/Bids



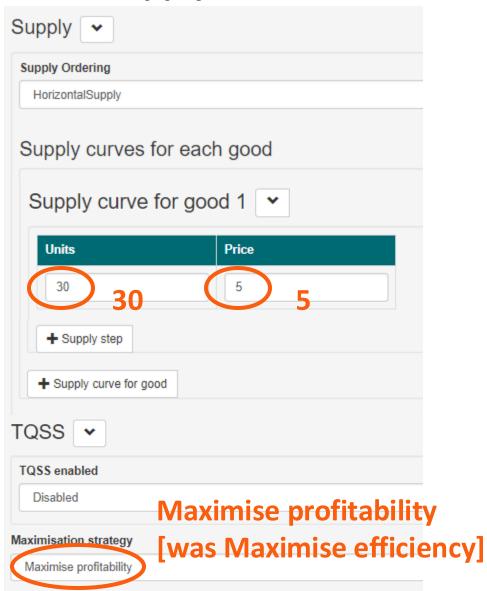
# 7.3 Profit Maximisation Supply Curves



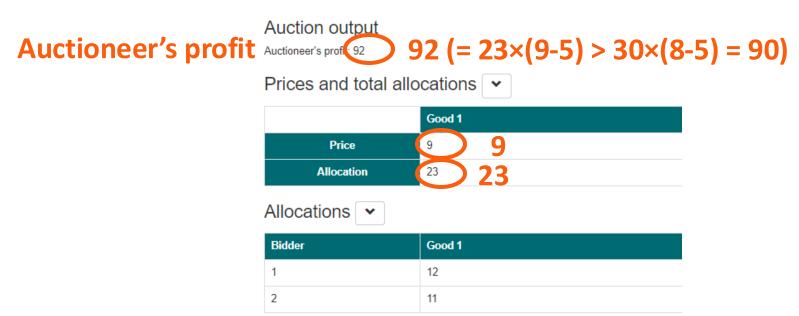
## 7.3 Profit Maximisation Prices & Allocation of Bids to Goods



# 7.3 Profit Maximisation Supply Curves

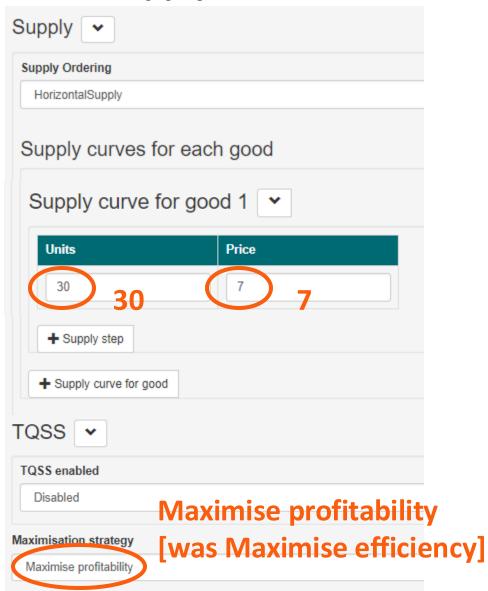


## 7.3 Profit Maximisation Prices & Allocation of Bids to Goods

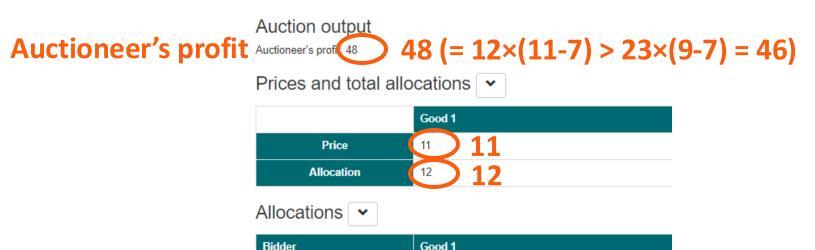




# 7.3 Profit Maximisation Supply Curves



### 7.3 Profit Maximisation Prices & Allocation of Bids to Goods



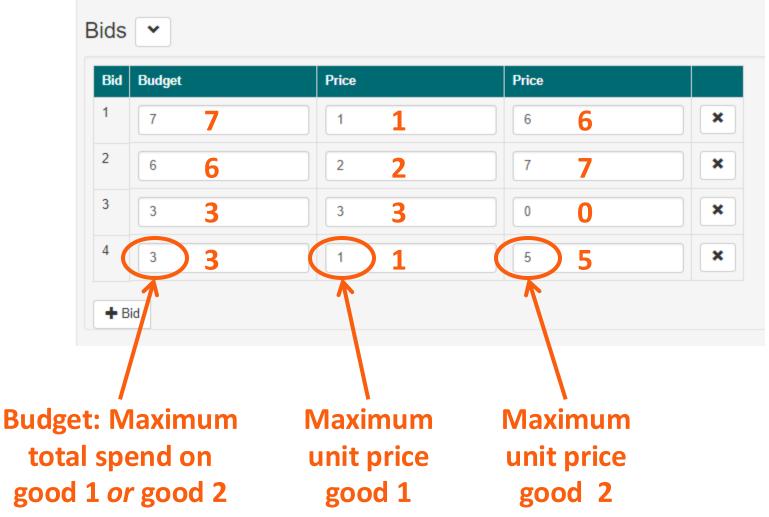
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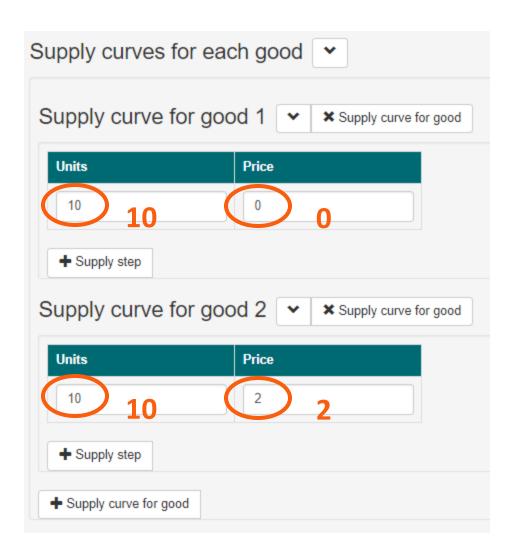
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#### Section 7.4

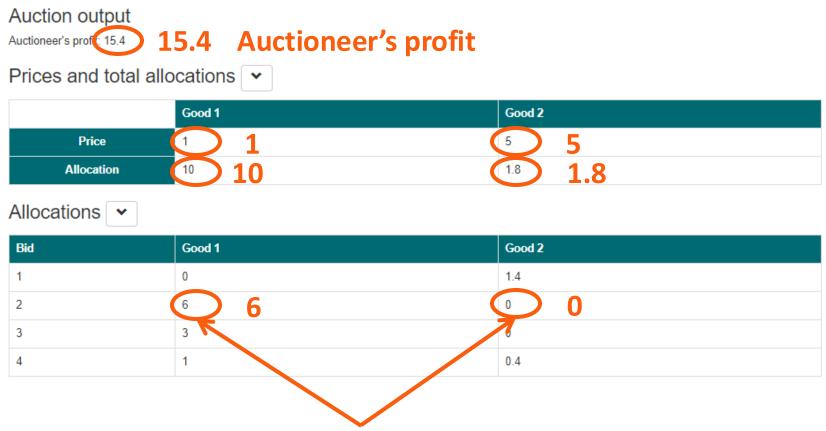
# 7.4 Budget-Constrained Version: Iceland's Auction Bidders/Bids



# 7.4 Budget-Constrained Version: Iceland's Auction Supply Curves



### 7.4 Budget-Constrained Version: Iceland's Auction Prices & Allocation of Bids to Goods



Bidder 2's surplus on good 1:  $6/1\times(2-1) = 6$ 

Bidder 2's surplus on good 2:  $6/5\times(7-5) = 2.4$ 

i.e. allocated only good 1